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PATENT APPLICATION  
Docket No. 16096.5

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of		)
	Khemani et al.	)
Serial No.	10/087,256	) Art Unit
Confirmation No.	4244	) 1711
Filed:	March 1, 2002	)
For:	BIODEGRADABLE POLYMER BLENDS FOR USE IN MAKING FILMS, SHEETS AND OTHER ARTICLES OF MANUFACTURE	)
Examiner:	Ana Lucrecia Woodward	)
Customer No.:	022913	)

**DECLARATION OF HARALD SCHMIDT**

**UNDER 37 C.F.R. § 1.132**

Mail Stop AMENDMENT  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

Dear Sir:

I, Harald Schmidt, hereby declare as follows:

1. I am one of the co-inventors of the subject matter disclosed and claimed in the above-identified application ("Subject Application"), and I am personally knowledgeable of the facts stated herein.

2. The Subject Application is assigned to bio-tec Biologische Naturverpackungen GmbH & Co., KG. ("Biotec"), which is located at Werner-Heinsenbergr. 32, Emmerich, Germany 46446.

3. I am currently, and at the time of the invention was, Vice President in charge of manufacturing thermoplastic biodegradable polymers, and am one of skill in the art with regard

**Fehler! Unbekanntes Schalterargument.**

Declaration of Harald Schmidt  
Serial No. 10/087,718

to biodegradable polymers with which I have worked, which include polymer blends that include thermoplastic starch made from native starch.

4. As is well-known to those of skill in the art of thermoplastic starch, the melting temperature of native (or "natural") starch granules approaches or exceeds the decomposition temperature of starch. For that reason it is impossible to place native starch granules in a pan and cause them to melt in the absence of water or some other plasticizer like glycerin. Heating native starch in the absence of a plasticizer will cause it to burn or decompose.

5. In the 1980's, several attempts were made to manufacture "destructured starch" ("DSS") using 5-30% water to break down the initially granular form of native starch and form a thermoplastic starch melt. Because the melting point of DSS having 5-30% water exceeds the boiling point of water, DSS can only be made using a closed vessel (e.g., a pressure cooker). The tendency of water to vaporize during formation made the production of DSS difficult and economically non-viable.

6. In an effort to avoid the negative effects of superheated and/or vaporizing water, Tomka taught that water (e.g., the natural water content of starch) could be replaced with one or more high boiling liquid plasticizers such as glycerin, which is then used to initially break down native starch granules and form thermoplastic starch having a melting temperature below its decomposition temperature. Tomka, col. 13, lines 1-8. Such high boiling plasticizers solved the problem of the high volatility of water during processing because they have a vapor pressure of less than 1 bar at the melting temperature of the thermoplastic starch composition. *Id.* at col. 13, lines 10-12.

7. In short, it is my understanding, based on my experience in manufacturing thermoplastic starch compositions, that native starch cannot be melted in the absence of either at least about 5% water and/or a high boiling liquid plasticizer or "additive". However, we found that using high boiling liquid plasticizers such as glycerin may not be desirable in the case where a sheet or film is intended to contact food, since the plasticizer can diffuse out of the polymer matrix and into the food.

8. As taught in the present application, native starch granules are initially melted using water, which is then removed by evaporation after the starch melt has been blended with one or more synthetic biodegradable polymers:

Preferred thermoplastic starch polymers for use in making food wraps may advantageously utilize the natural water content of native starch granules to initially break down the granular structure and melt the native starch. Thereafter, the melted starch can be blended with one or more synthetic biopolymers, and the mixture dried by venting, in order to yield a final polymer blend.

Application, pp. 9-10, ¶ [0023]; see pp. 33-34, ¶¶ [0092]-[0094].

9. U.S. Patent Nos. 6,348,524 and 6,962,950 to Bastioli et al. do not disclose thermoplastic starch manufactured in this manner but rather the use of a liquid plasticizer such as glycerin to form a "destructured" starch. This is evident from the examples in the Bastioli '524 and '950 patents, each of which utilize native starch and glycerin as a plasticizer. Bastioli '524, col. 5, lines 56-58; col. 6, lines 22-24, 56-58; col. 7, lines 3-4, 20-22, 35-32; Bastioli '950, col. 5, lines 49-53, col. 6, lines 23-25, 47-51, col. 7, lines 55-60.

10. The examples in the Bastioli '524 and '950 patents all teach placing native starch granules and other components, including glycerin, into an extruder and forming a thermoplastic melt, which one of ordinary skill in the art would readily understand as disclosing a thermoplastic or destructurized starch that is melted using glycerin as a plasticizer for the native starch granules.

11. In view of the foregoing, it is my view that the Bastioli '524 and '950 patents do not disclose biodegradable compositions that are "free of thermoplastic starch that is initially melted using high boiling liquid plasticizers".

12. The claimed invention was invented prior to January 25, 2002, as corroborated by the documents attached hereto as Exhibits A-F, which show biodegradable polymer blends that were manufactured prior to January 25, 2002 and which contain a soft synthetic thermoplastic biodegradable aliphatic-aromatic copolyester as claimed and a stiff thermoplastic biodegradable polymer as claimed, and wherein the compositions are also "free of thermoplastic starch that is initially melted using high boiling liquid plasticizers".

13. Embodiments of biodegradable polymer blends comprising a soft synthetic thermoplastic biodegradable aliphatic-aromatic copolyester as claimed (*i.e.*, Ecoflex) and a stiff thermoplastic biodegradable polymer (*i.e.*, Biomax) were conceived and reduced to practice at least as early as July 2, 2000, as evidenced by a copy of an electronic mail communication attached hereto as Exhibit A from Kishan Khemani to Simon K. Hodson ("July 2, 2000 e-mail").

14. The July 2, 2000 email indicates that Mr. Khemani had, at least as early as July 2, 2000, produced and tested blown films or sheets from various blends having the general formula:

Biomax 6926	60-70%
Ecoflex F	5-20%
Biomax (unknown grade)	10-20%
Talc	5-10%
TiO2	5-10%

15. Biomax and Ecoflex are biodegradable polymers manufactured by DuPont and BASF, respectively, and constitute hard and soft polymers, respectively, as claimed in the Subject Application.

16. The July 2, 2000 email indicates that biodegradable blends within the general formula of ¶ 15 had already been made at "Gemini" (i.e., using a Gemini blowing apparatus, discussed below) and that Mr. Khemani was planning to "finish these tests" by which he "expect[ed] to have a recommended single formula" within 3-4 weeks, thus evidencing that biodegradable blends within the scope of the invention had been manufactured at least as early as July 2, 2000.

20. After working to manufacture and test the extruded films referred to in the July 2, 2000 e-mail, we (the inventors) continued to diligently prepare and test various biodegradable polymer and filler blends on an ongoing basis leading up to the filing of the Subject Application in order to optimize sheets and films for use as food wraps, as evidenced by a series of email communications dated between February 25, 2001 and October 16, 2001, copies of which are attached hereto as Exhibits B-F.

21. In the e-mail dated February 25, 2001 (Exh. B), reference is made to "paper-like tissue, 30 micron", which refers to polymer films made according to the July 2, 2000 email and the '471 Application.

22. The e-mail dated April 6, 2001 (Exh. C) includes extensive economic modeling of the wrap technology, which further evidences work diligently performed leading up to the filing of the Subject Application.

23. The e-mail dated June 22, 2001 (Exh. D) discusses "previous wrap trials" that were performed on actual filled polymer sheets, which is further evidence of the extent to which the wrap technology had been diligently developed and tested leading up to the filing of the Subject Application.

24. The e-mail dated August 31, 2001 (Exh. E) provides extensive test results relating to microwaveability, grease resistance, burger test, puncture resistance, dead fold of 100%, and time in motion for wraps developed as early as the July 2, 2000 email and/or the '471 Application.

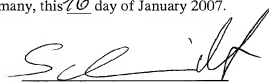
25. The e-mail dated October 16, 2001 (Exh. F) refers to a polymer film wrap, further evidencing diligence leading up to the filing of the Subject Application.

26. Shortly thereafter, the Subject Application was drafted and later filed on March 1, 2002.

27. As evidenced by the documentary evidence attached hereto, I declare that the claimed invention was invented prior to January 25, 2002.

I declare further that all statements made herein of my own knowledge are true and that all statements are made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful, false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and that such willful, false statements may jeopardize the validity of the application or any patent issuing thereon.

Signed at Emmerich Germany, this 16 day of January 2007.



Harald Schmidt  
Co-inventor

JMG0000000976V001

# EXHIBIT A

**John M. Guynn**

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**From:** Randy Smith [rsmith@earthshell.com]  
**Sent:** Saturday, September 17, 2005 6:06 PM  
**To:** John M. Guynn  
**Subject:** FW: Wrap formulations based on Biomax

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**From:** Kishan Khemani  
**Sent:** Monday, July 03, 2000 9:32 AM  
**To:** Randy Smith  
**Subject:** FW: Wrap formulations based on Biomax

Kishan

-----Original Message-----

**From:** Kishan Khemani  
**Sent:** Sunday, July 02, 2000 9:34 PM  
**To:** Simon Hodson  
**Cc:** Kishan Khemani  
**Subject:** Wrap formulations based on Biomax

Dear Simon,

The wrap formulations I am currently in the process of evaluating have the following range of materials:

60-70% Biomax 6926  
5-20% Ecoflex F  
10-20% of 'Unknown' Biomax grade  
5-10% Talc  
5-10% TiO2

Once the dryer is installed at Gemini, I plan to finish these tests and expect to have a recommended single formula (hopefully within the next 3-4 weeks).

My current problem is the identification of the 'unknown Biomax grade'. Originally, DuPont said that it was an amorphous grade, Biomax 6940; subsequently they have changed this story to first, Biomax 6926/Silica blend, and more recently to a low melt temperature grade, Biomax 6932. I need to know exactly what I am working with? For your information, the 6940 grade was originally developed by DuPont specifically for a Japanese company, and the application required an amorphous resin soluble in toluene. Apparently, I had received the shipment because of the mistake of a DuPont shipping person.

Any final film formulation will still need DuPont food-contact approvals and biodegradability compliance testing, before we can start marketing this product.

Thanks and regards,

9/19/2005

Kishan

# EXHIBIT B

**John M. Gynn**


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**From:** Randy Smith [rsmith@earthshell.com]  
**Sent:** Saturday, September 17, 2005 6:08 PM  
**To:** John M. Gynn  
**Subject:** FW: REVIEW: Wrap Model  
**Importance:** High  
**Attachments:** Wrap Model - Rev 003 022001.xls

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**From:** Matt Loos  
**Sent:** Sunday, February 25, 2001 12:07 PM  
**To:** Donna Balinkie; Kishan Khemani; Randy Smith  
**Cc:** Matt Loos; Scott Houston  
**Subject:** REVIEW: Wrap Model  
**Importance:** High

Folks,

Please find attached the latest Wrap Model for INTERNAL review. This latest version requires a detailed review by those to whom this e-mail is addressed. Ideally, we would be face-to-face for this review, but there may be some tweaks to make before that session occurs this week. I welcome all input.

- 1) The Wrap model now contains a fairly exhaustive Assumptions tab. The Assumptions tab is the **ONLY** input area, and maintains all assumptions that drive the 'BioWrap' tabs. Please review for format and accuracy of assumptions
  - a) **For BioWrap A**, I've changed the assumption for the ratio of Biomax/EcoFlex from 80/20 to 20/80. This was changed once the formulae for the Formulation section were improved (see Note 4) and effectively showed that there was not enough Ecoflex raw material to feed both the Masterbatch compounding and final compounding requirements. **Kishan** - I worked through these original assumptions with you. I may have transposed them incorrectly from the beginning, but nevertheless, I need you to verify and sign-off on the Raw Material and Formulation percentages presented in this version.
- 2) Per Scott's request, I have procured the Bioplast formulations from Biotec. This is **VERY SENSITIVE** data and was provided to me after I assured Harald that I would keep this information strictly confidential. Please help me retain my integrity and inside relationship with Biotec by exercising extreme caution with this information. Please do not share this information outside of our internal Wrap project team, i.e. those to whom this e-mail is addressed.
- 3) By understanding Biotec's formulation, I have now been able to compare the BioWrap A and G on an equal basis, when evaluating the economics of the Target - High Commerical Volume case. This information has allowed the model to demonstrated that, on Raw Material cost alone, these two wraps have similar economics.
- 4) The formulae for each BioWrap's Formulation section were improved in order to accept the detailed Bioplast formulation (The previous model version used an inherently limiting logic to drive the Raw Materials from the Formulation assumptions; This current version's logic more appropriately drives the Formulation from the Raw Material assumptions). Although BioWrap A does not use the Bioplast material, I wanted both comparisons (A & G) to treat the Formulation section in the same manner. This led to a fairly intense (IMHO) matrix to clearly show how a set of raw materials is compounded into masterbatches and then compounded again into the final resin to be blown. This matrix for both BioWrap A and G can be found on the "REF. ONLY - Calc" tab. This tab details the same calculations used on the 'BioWrap' tabs to derive the Formulation section.
  - a) There is probably a better way to present how the Formulation percentages are calculated. The formulae are themselves not dense, but I believe the logic requires some 'quiet time'. I would like your review and input.
- 5) **Kishan/Randy** - I want to make absolutely sure that I have properly represented the raw materials relative to the masterbatches. For instance, does the "Whitener - TiO2" raw material truly relate to the "Ecoflex / 64% TiO2/BaSO4"

masterbatch?

Please note that all improvements to the model have focused on the BioWrap A & G ONLY. Hence, tabs not addressed are prefaced by a "NOT USED" in the tab names. I will return to the other samples (if need be) after we have collectively 'nailed' the format, etc for BioWraps A & G.

Thank you very much for your support and constructive criticism to improve the accuracy and usefulness of the Wrap Model.

Take Care,  
Matt

# EarthShell Corporation Biodegradable Wrap Model

BioWrap G (ES #2), printed, paper-like tissue, 30 micron  
Bioplast 1050W20, 3% SIO2, 3% TiO2, 22% CaCO3 filled, plain, paper-like tissue, 30 micron  
15" x 15"

Raw Materials:	Weight Mfr. rels Pn. Prod.	Mfr. Batch mat req'd g/piece	Minimum Commercial Volume		High Commercial Volume	
			Price/LB	Cost/1000	Price/LB	Cost/1000
Bioplast GF 1050W20:						
Ecotex FEX	5-14%	(a)	3.88	(a)	3.88	4.28
PLA	52.25%	(a)			3.10	2.64
Lowmid	5.22%	(a)			1.15	0.02
K21	3-13%	(a)			7.13	0.05
Masterbatch white	3-13%	(a)			1.05	0.00
Anti-black - SIO2	3-13%	(a)			0.14	0.04
Whitener - TiO2	2-10%	(a)			0.17	0.18
Inorganic Filler - CaCO3	22-38%	(a)			0.18	0.18
Raw Materials	100.00%	1.18		2.63		8.18
Formulation:						
Final Compound:						
Bioplast GF 1050W20	50.3%	2.11 (b)	3.88	7.39	3.88	0.00
Ecotex / Assume 60% SIO2	4%	0.21 (b)	1.35	0.69	0.20	0.00
Ecotex / 64% TiO2/64% SIO2	2.1%	0.28 (b)	1.15	0.72	0.20	0.00
Ecotex / 55% CaCO3	42.1%	1.68 (b)	1.05	0.37	1.02	0.00
Formulation	100.0%	4.20		14.17		0.00
Combined film converting process		4.20		0.00	4.20	2.78
Separate converting processes						
Blowing:		4.20		3.33	3.33	0.60
Slitting:						
Printing:						
Embossing:						
Shrink:						
Separate converting processes						
Cost of Manufacture						
Material	30%			25.86		10.30
Manuf				7.16		3.39
Target Selling Price				31.65		14.21

Notes:  
(a) Used for calculating High Commercial Volume cost per 1000, i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000, i.e. dual compounding step.

# EarthShell Corporation

## Biodegradable Wrap Model

### Check Formulation Calculation

#### BioWrap A

	Biomax 6926	Ecoflex FBX	Anti-block - SiO2	Whitener - TiO2	Inorganic Filler - CaCO3
1	13.40	53.60	3.00	5.00	25.00
2	-3.00	-23.27	-3.00	-5.00	-25.00
3	10.40	30.33	0.00	0.00	0.00

#### BioWrap G

	Bioplast GF 105/30/W20	Anti-block - SiO2	Whitener - TiO2	Inorganic Filler - CaCO3
1	72.00	3.00	3.00	22.00
2	-21.69	-3.00	-3.00	-22.00
3	50.31	0.00	0.00	0.00

#### Bioplast GF 105/30/W20

	Ecoflex FBX	PLA	Slipping Agent	Loxamid	Loxiol
1	0.6601	0.2829	0.0094	0.0031	0.0031
1a	47.5272	20.3688	0.6768	0.2233	0.2233
2	-21.6875				
	25.8397	20.3688	0.6768	0.2233	0.2233

	0.5	0.64	0.55	
Biomax / 50% SiO2	Ecoflex / 64% TiO2/BaSO4	Ecoflex / 55% CaCO3	Total	
	0.00	0.00	0.00	100.00
	6.00	7.81	45.45	0.00
	6.00	7.81	45.45	100.00

	0.6	0.64	0.55	
Ecoflex / (Assume) 60% SiO2	Ecoflex / 64% TiO2/BaSO4	Ecoflex / 55% CaCO3	Total	
	0.00	0.00	0.00	100.00
	5.00	4.69	40.00	0.00
	5.00	4.69	40.00	100.00

K21	Masterbatch white		Total	
	0.0031	0.0476	1.00	
	0.2233	3.4272	72.00	
			-21.69	
	0.2233	3.4272	0.0000	50.31

# EarthShell Corporation Biodegradable Wrap Model Material & Process Pricing

Description	Low Volume		Minimum Commercial Volume Future	High Commercial Volume Target	Notes:
	Current	Target			
Inorganics - \$ per pound					
Talc - SiO2	0.14	0.14	0.14	0.14	Verified with Randy
Whitener - TiO2	0.99	0.99	0.99	0.99	Verified with Randy
Limestone - CaCO2	0.09	0.09	0.09	0.09	Verified with Randy
Resin - \$ per pound					
Biomax 6926 - DuPont (Rigid)	1.20	1.00	1.00	1.00	Target price assumes compounding cost included.
Ecoflex FBX - BASF (Flexible)	1.23	1.01	1.01	0.97	\$1.20 provided by Simon based upon talks with Dupont
Masterbatch Compounding by Bioteo - \$ per pound					5.60DM/kg up to 8,000 tons; 4.80DM/kg up to 30,000 tons
					7.50DM/kg for Low and Minimum Commercial = 6.00DM Raw Mat. + 1.5DM Compounding
					8.00DM/kg for High Commercial = 4.50DM Raw Mat. + 1.5DM Compounding
Bioplast GF 10530W20	1.59	1.59	1.59	1.27	Masterbatch compounding costs will remain relatively high without competition
Masterbatch Compounding by Techmer PM - \$ per pound					
**applies to masterbatch only**					
	1,000 lbs	40,000 lbs			
Ecoflex / 55% CaCO3	1.85	1.45			
Ecoflex / 64% TiO2/BaSO4	2.05	1.65			
Ecoflex / (Assume) 60% TiO2	1.90	1.50			
Biomax / 61% CaCO3	1.90	1.50			
Biomax / 53% TiO2/BaSO4	2.10	1.70			
Biomax / 50% SiO2	2.02	1.62			
Process - \$ per pound					
Combined in-line (DuPont? BASF?)				0.30	Cocktail* produced at primary, but not blown.
Blowing - \$ per pound					
Genini Plastics	0.36	0.36			
Transamerica Plastics	0.52	0.32			
Polymer Packaging	0.35	0.32			
Casting - \$ per pound					
Not Considered					Current
Sitting - \$ per 1000	0.18	0.18			Future
Genini Plastics					

Given: \$36/hr or \$0.60/min. Assume: 150 ft/min or 3600 in/min. Assume: 15"x15" part.  
Given: \$36/hr or \$0.60/min. Assume: 300 ft/min or 3600 in/min. Assume: 15"x15" part.

Transamerican Plastics	0.33	0.33	Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:1.0833 / 720 = \$0.0015/part Given: \$65/hr or \$1.0833/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:1.0833 / 720 = \$0.0015/part
Printing - \$ per 1000			
Transamerican Plastics	2.90	2.90	Given: \$125/hr or \$2.0833/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:2.0833 / 720 = \$0.0029/part Given: \$120/hr or \$2.00/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:2.00 / 720 = \$0.0028/part
Associated Polybag	2.80	2.80	
Embossing - \$ per 1000			
Gentini Plastics	1.00	1.00	Given: \$45/hr or \$0.75/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:0.75 / 720 = \$0.001/part Given: \$37/hr or \$0.6167/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:0.6167 / 720 = \$0.0009/part
Transamerican Plastics	0.90	0.90	
Sheeting - \$ per 1000			
Transamerican Plastics	5.10	5.10	Given: \$37/hr or \$0.6167/min. Assume:120 parts/min. So:0.6167 / 120 = \$0.0051/part Sheeting's limiting factor is 'catching' the sheeted wraps as they come off of the machine, i.e. manual limitation
Freight - \$ per pound			
166 Primary Source	0.05	0.05	

# Earnsneil Corporation Biodegradable Wrap Model

## BioWrap B, clear, 37 micron

Ecomax 20/80, 5% SiO<sub>2</sub>, clear, 37 micron  
15" x15"

	Weight Mix ratios Fin.Prod.	mat req'd g/piece	Minimum Commercial			High Commercial		
			Volume Future	Price/LB		Volume Future	Price/LB	
				Cost/1000	\$		Cost/1000	\$
Raw Materials:								
Biomax 6926		(a)	0.31	(b)	1.00	0.67	1.00	0.67
Ecoflex FBX		(a)	0.00	(b)	1.01	0.00	0.97	0.00
Total Raw Materials			0.31			0.67		0.67
Formulation:								
Biomax 6926	70.0%		4.27	(b)	1.00	9.41	1.00	9.41
Ecoflex FBX	20.0%		1.22	(b)	1.01	2.73	0.97	2.62
Masterbatch Compounding:								
Biomax / 50% SiO2	10.0%		0.61	(b)	1.45	1.95	0.00	0.00
Total Formulation	100.0%		6.10			14.09		12.03
Combined film converting process			6.10		0.00	0.00	0.30	4.03
Separate converting processes								
Blowing:								
Grimm		6.10			0.36	4.84	0.00	0.00
Slitting:						0.18		0.00
Grimm								0.00
Printing:						0.00		0.00
No								
Embossing:						0.00		0.00
No								
Sheeting:								
Tetraflex						5.10	0.00	0.00
Separate converting processes						24.89	16.74	
Cost of Manufacture						39.65	33.47	
Markup	30%					11.90	10.04	
Target Selling Price						51.55	43.51	

Notes:

- (a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; i.e. dual compounding step.

# EarnSheil Corporation Biodegradable Wrap Model

BioWrap C, printed, 25 micron  
Bioplast 105/30/W20 Carl's Jr. print, 25 micron  
14" x 14"

	Weight Mix ratios Fin.Prod.	mat req'd g/piece	Minimum Commercial Volume		High Commercial Volume	
			Price/LB	Cost/1000	Price/LB	Cost/1000
Raw Materials:			\$	\$	\$	\$
	(a)	0.00 (b)	0.00	0.00	0.00	0.00
	(a)	0.00 (b)	0.00	0.00	0.00	0.00
<b>Total Raw Materials</b>		0.00		0.00		0.00
<b>Formulation:</b>						
Masterbatch Compounding:						
Bioplast GF 105/30/W20						
	100.0%	5.00 (b)	1.59	17.48	1.27	13.98
		0.00 (b)	0.00	0.00	0.00	0.00
		0.00 (b)	0.00	0.00	0.00	0.00
<b>Total Formulation</b>	100.0%	5.00		17.48		13.98
<b>Combined film converting process</b>						
		5.00	0.00	0.00	0.30	3.31
<b>Separate converting processes</b>						
<b>Blowing:</b>						
Garmin		5.00	0.36	3.97	0.00	0.00
<b>Silting:</b>						
Garmin				0.18		0.00
<b>Printing:</b>						
Ng				0.00		0.00
<b>Embossing:</b>						
Ng				0.00		0.00
<b>Sheeting:</b>						
Prin American				5.10		0.00
<b>Separate converting processes</b>						
				26.72		17.29
<b>Cost of Manufacture</b>						
				44.20		34.58
<b>Markup</b>						
	30%			13.26		10.37
<b>Target Selling Price</b>				57.46		44.95

Notes:

- (a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; i.e. dual compounding step.

# EXHIBIT C

**John M. Guynn**

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**From:** Randy Smith [rsmith@earthshell.com]  
**Sent:** Saturday, September 17, 2005 6:09 PM  
**To:** John M. Guynn  
**Subject:** FW: UPDATE: Wrap Model 005  
**Attachments:** Wrap Model - Rev 005 040501.xls

John:

Please let me know if you need any more information. There is a lot more.

RAS

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**From:** Matt Loos  
**Sent:** Friday, April 06, 2001 10:05 AM  
**To:** Donna Balinkie; John Nevling; Randy Smith; Kishan Khemani  
**Cc:** Matt Loos; Scott Houston  
**Subject:** UPDATE: Wrap Model 005

Folks,

Yesterday afternoon, Simon requested that I insert an additional tab to reflect the economics of substituting PLA for Biomax, using the Wrap I. Biomax/Ecoflex formulation.

I would appreciate your review and comments.

Thank you,  
Matt

# EarthShell Corporation Biodegradable Wrap Model

## Version changes listed by date (most recent at top)

### Color Key

Assumptions link/Input

Linked to another tab

Calculated

Drives a link to a tab

Light Yellow

Turquoise

Lavender

Light Green

(Color Scheme just under Turquoise)  
(Color Scheme just to the left of Lavender)

### Version 005 04-05-01 - Matt Loos

- 1- Added additional tab to reflect replacing Ecomax with Eastar
- 2- Updated General Assumptions for Eastar and new tab
- 3- Input notes regarding freight and duty assumptions on Ecoflex
- 4- Updated Exchange rates
- 5- Added additional tab to reflect replacing Biomax with PLA
- 6- Updated General Assumption for PLA and new tab

7-

8-

9-

10-

11-

12-

### Version 004 03-09-01 - Matt Loos

### Version 003 02-20-01 - Matt Loos

### Version 002 11-27-00 - Matt Loos

### Version 001 11-13-00 - Matt Loos



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## Biodegradable Wrap Model

### Issues

- 1- What about vendor efficiencies? What are the Throughput assumptions.
- 2- Seek vendors that allow Blowing, Slitting, Printing & Winding as one process.
- 3- At this point, none of these steps are optimized
- 4-
- 5-
- 6-
- 7-
- 8-
- 9-
- 10-
- 11-
- 12-
- 13-

#### Distribution - Internal Review - 02/28/01 - Integral to wrap team

- A) Business Plan - Simon
  - Bagkraft / Bourroughs
- B) Blowing, Printing, Sheeting, Slitting to \$0.30 per pound - Randy
  - requires formula to be 'locked-in'
- C) Discussion with Dupont and BASF for 'cocktail' - Simon (Donna)
  - Compounding in-line at the source

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## Biodegradable Wrap Model

### Comparison Summary with Commercial Volume Pricing

PRODUCT	MATERIAL	BASIS WT (gm/sqM)	WRAP WT (gm)	WRAP SIZE	Avg \$/sqM	\$/LB	Avg \$/1000
<b>Current</b>							
Famous/Big 4-Way	20#/24# Plastawrap	39.5	4.6	14 1/4"x13"	2.62	1.22	12.31
Western/Super 4-Way	20#/24# Plastawrap	39.5	5.6	15"x15"	2.57	1.20	14.70
Special/Burger Promo	20#/24# Plastawrap	39.5	5.6	15"x15"	2.62	1.20	14.99
Crispy Chicken Paper 4-Way	20#/24# Plastawrap	39.5	5.6	15"x15"	2.62	1.14	14.97
Chicken 4 Way Paper	20#/24# Plastawrap	39.5	4.5	13 1/2"x13"	2.86	1.18	11.82
Hamb/Chisbrgr/Fish/Promo	15#/18# Plastawrap			12 1/2"x13"			7.63
Sunrise/Burrito Foil	.00025/14# Paper (Foil)			10 1/2"x 11"			11.92
Typical High Quality Burger Wrap w/ Graphic	20#/24# Plastawrap	39.5	5.6	15" x 15"	2.62	1.20	14.99
<b>Proposed</b>							
Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron	See Wrap A tab		6.1	15" x 15"	3.18	1.35	18.18
Sandwich Wrap L - Biomax/Eastar - 50 micron	See Wrap L-Biomax/Eastar tab		5.1	15" x 15"	2.94	1.50	16.79
Sandwich Wrap L - PLA/Ecoflex - 50 micron	See Wrap L-PLA/Ecoflex tab		5.1	15" x 15"	2.54	1.29	14.50
Sandwich Wrap L - Biomax/Ecoflex - 50 micron	See Wrap L-Biomax/Ecoflex tab		5.1	15" x 15"	2.54	1.29	14.50

Notes:  
Quick White (Collar)

16#/FC807

12"x12"

4.17

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Open items and assignments

Assumption  
Confidence

Detail Description

Units

Value

Assumption

#### I. MODEL DESCRIPTION

Review 4 different Wrap formulations  
2 formulations (A, L-Biomax/Ecoflex) based upon Ecoflex/Biomax  
1 formulation (L-Biomax/Easter) based upon Easter MW/Biomax  
1 formulation (L-PLA/Ecoflex) based upon Ecoflex/PLA

#### II. PRODUCT CONFIGURATION

Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron	15" x 15"	Ecomax 20.85, 3% B02, 45% T02, 25% CaCO <sub>3</sub> filled white pigmented dyes, 30 micron
Sandwich Wrap L - Biomax/Ecoflex, 50 micron	15" x 15"	50% Biomax, 40.26, 15% Ecoflex, 35% Filler - ES43B
Sandwich Wrap L - Biomax/Easter, 50 micron	15" x 15"	50% Biomax, 40.26, 15% Easter MW / 35% Filler - ES43B
Sandwich Wrap L - PLA/Ecoflex, 50 micron	15" x 15"	50% PLA, 15% Ecoflex, 35% Filler - ES43B

#### III. PRODUCT FORMULATION (Weight mix ratios)

All formulations (weight mix ratios) are controlled on the respective Wrap presentation tabs  
Wrap thickness (microns) is related to weight, but model drives from weight (grams) only.

##### Bioplast GF 105/30W20

Ecoflex FBX  
PLA - Germany  
Slipping Agent  
Lovamid  
Luvol  
K21  
Masterbatch white

% of Total Bioplast GF 105/30W20  
% of Total Bioplast GF 105/30W20  
% of Total Bioplast GF 105/30W20  
% of Total Slipping Agent  
% of Total Slipping Agent  
% of Total Slipping Agent  
% of Total Bioplast GF 105/30W20

98.014%  
25.29%  
3.44%  
33.33%  
33.33%  
33.33%  
4.75%

##### Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron

6.10 grams

Total Wrap Weight  
Biomax 6926

% of Biomax + Ecoflex

5.4grams theoretical weight - Randy @ 02/23/01  
5.1g current weight - Randy @ 02/23/01  
5.83 without ink weight - Randy @ 02/23/01

General Assumptions  
9/19/2005 - 6:48 PM

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## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open Items and assignments
Ecoflex FBX	20%	%	% of Biomax + Ecoflex		
Talc - SiO2	3.0%	%	% of Total Wrap Weight		
Whitener - TiO2	5.0%	%	% of Total Wrap Weight		
Limestone - CaCO2	25.0%	%	% of Total Wrap Weight		
Sandwich Wrap L - Biomax/Ecoflex - 60 micron					
Total Wrap Weight	5.10	grams			
Raw Materials:					
Biomax 6926	50%	%	% of Total Wrap Weight		
Ecoflex FBX	15%	%	% of Total Wrap Weight		
Filler - Assume CaCO2	35%	%	% of Total Wrap Weight		
Formulation:					
Biomax 6926	50%	%	% of Total Wrap Weight		
PaperMatch ES4338	50%	%	% of Total Wrap Weight		
Sandwich Wrap L - Biomax/Eastar - 60 micron					
Total Wrap Weight	5.10	grams			
Raw Materials:					
Biomax 6926	50%	%	% of Total Wrap Weight		
Eastar MW - H	15%	%	% of Total Wrap Weight		
Filler - Assume CaCO2	35%	%	% of Total Wrap Weight		
Formulation:					
Biomax 6926	50%	%	% of Total Wrap Weight		
PaperMatch ES4338	50%	%	% of Total Wrap Weight		
Sandwich Wrap L - PLA/Ecoflex - 60 micron					
Total Wrap Weight	5.10	grams			
Raw Materials:					
PLA - Hycal B.V.	50%	%	% of Total Wrap Weight		
Ecoflex FBX	15%	%	% of Total Wrap Weight		
Filler - Assume CaCO2	35%	%	% of Total Wrap Weight		
Formulation:					
PLA - Hycal B.V.	50%	%	% of Total Wrap Weight		
PaperMatch ES4338	50%	%	% of Total Wrap Weight		
IV. RAW MATERIALS PRICING (FOB vendor)					
Low Volume					
Inorganics					
Anti-Block - SiO2	0.14	\$/lb.	all prices are FOB Converter		
Whitener - TiO2	0.95	\$/lb.	Randy verified price	95%	
Inorganic Filler - CaCO3	0.40	\$/lb.	Randy verified price	95%	
Resin					
					Product design still not finalized

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## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open Items and assignments
Biomat 4026 - DuPont (Rigid)	\$ 1.16	\$/lb.	\$1.18 initial verbal quote provided by DuPont	50%	
Ecoflex FBX - BASF (Flexible)	\$ 5.33	DM/kg	Provided by H.Schmidt - 02/22/01		
Ecoflex FBX - BASF (Flexible)	\$ 1.20	\$/lb.	Assumes 'delivered price'		
Eastar MW - H	\$ 2.00	\$/lb.	High Grade - Provided by Kishan. Assumes 'delivered price'	90%	
Eastar MW - L	\$ 1.83	\$/lb.	Low Grade - Provided by Kishan. Assumes 'delivered price'	90%	
PLA - Hycal B.V. (Rigid)	\$ 1.90	\$/lb.	Provided by Kishan - verbal quote from Bill Kelly. Hycal U.S. prices not yet available		
Masterbatch Compounding by A. Schuman ES4228	\$ 0.75	\$/lb.	Proprietary - A. Schuman Inc. % of respective Masterbatch		Randy
% Filler - Assume CaCO3	75%				
Masterbatch Compounding by Biotec					
Bioplast GF 10530W/20	\$ 7.50	DM/kg	Biotech Sales price = 6.22DM Raw Mat. + 1.28DM Compounding	95%	
Bioplast GF 10530W/20	\$ 1.50	\$/lb.			
PLA - Germany	\$ 9.83	DM/kg	Provided by H.Schmidt - 02/22/01		
PLA - Germany	\$ 1.37	\$/lb.			
Loxamid (Slipping Agent)	\$ 11.90	DM/kg	Provided by H.Schmidt - 02/22/01		
Loxamid (Slipping Agent)	\$ 2.46	\$/lb.			
Loxol (Slipping Agent)	\$ 15.35	DM/kg	Provided by H.Schmidt - 02/22/01		
Loxol (Slipping Agent)	\$ 3.11	\$/lb.			
K21 (Slipping Agent)	\$ 11.48	DM/kg	Provided by H.Schmidt - 02/22/01		
K21 (Slipping Agent)	\$ 2.36	\$/lb.			
Masterbatch white	\$ 9.00	DM/kg	Provided by H.Schmidt - 02/22/01		
Masterbatch white	\$ 1.87	\$/lb.			
Bioplast GF 10530W/20	\$ 1.50	\$/lb.	Derived Total raw material cost excluding compounding cost		
Ecoflex FBX	\$ 6.74	\$/lb.			
PLA	\$ 6.33	\$/lb.			
Slipping Agent	\$ 9.19	\$/lb.			
Loxamid	\$ 0.68	\$/lb.			
Loxol	\$ 0.23	\$/lb.			
K21	\$ 0.87	\$/lb.			
Masterbatch white	\$ 9.88	\$/lb.			

BASF Proprietary composition. Consists mostly of TiO2 (60%/77) and Ecoflex (46%/77), but there is most likely other trace additives.

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## Biodegradable Wrap Model

### Assumptions:

#### Assumption

Masterbatch Compounding by Techmer PM

Ecoflex / 55% CaCO3  
 % CaCO3  
 Ecoflex / 64% TiO2/BaSO4  
 % TiO2/BaSO4  
 Ecoflex / (Assume) 60% SiO2  
 % TiO2  
 Biomax / 61% CaCO3  
 % CaCO3  
 Biomax / 53% TiO2/BaSO4  
 % TiO2/BaSO4  
 Biomax / 50% SiO2  
 % SiO2  
 In-line Process

Value

Units

1,000 lbs

\$ 55 \$/lb.  
 55.0%  
 \$ 2.35 \$/lb.  
 64.3%  
 \$ 1.30 \$/lb.  
 60.0%  
 \$ 1.93 \$/lb.  
 61.0%  
 \$ 3.10 \$/lb.  
 53.0%  
 \$ 2.02 \$/lb.  
 50.0%

Assumption  
Confidence

Open Items and assignments  
Masterbatch compounding costs will remain relatively high without competition

Kishan Memo - 11/06/00  
 % of respective Masterbatch  
 Kishan Memo - 11/06/00  
 % of respective Masterbatch  
 Kishan Memo - 11/06/00  
 % of respective Masterbatch  
 Kishan Memo - 11/06/00  
 % of respective Masterbatch  
 Kishan Memo - 11/06/00  
 % of respective Masterbatch  
 Kishan Memo - 11/06/00  
 % of respective Masterbatch

Combined In-line

\$ \$/lb.

Blow, Silt, (Emboss), Print & Sheet

Converter is not yet identified  
Dupont will not convert.

Blowing

Gemini Plastics  
 Transamerica Plastics  
 Polymer Packaging

\$ 0.36 \$/lb.  
 \$ 0.52 \$/lb.  
 \$ 0.65 \$/lb.

Integral to in-line process

This process step not optimized

Slitting

Gemini Plastics  
 Machine/Labor rate

\$ 36.30 \$/hour

Integral to in-line process

This process step not optimized

Machine speed

150.0 ft/min

Represents speed of slowest process in-line

Machine width

45.0 in

Assume part no greater than 15" x 15"

Part width

15.0 in

Parts wide

3.0 parts

Parts per minute (single width)

120.0 parts/min

Parts per minute on given machine

360.0 parts/min

Cost per part

\$ 0.0017 \$/part

Transamerica Plastics

Machine/Labor rate

\$ 65.00 \$/hour

Machine speed

150.0 ft/min

Machine width

45.0 in

Assume part no greater than 15" x 15"

Part width

15.0 in

Parts wide

3.0 parts

Parts per minute (single width)

120.0 parts/min

Parts per minute on given machine

360.0 parts/min

Cost per part

\$ 0.0037 \$/part

Integral to in-line process

This process step not optimized

Printing

General Assumptions  
 8/19/2005 - 6:45 PM

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## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open Items and assignments
<b>Associated Polybag</b>					
Machine/Labor rate	\$ 120.00	/hour			
Machine speed	150.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	120.0	parts/min			
Parts per minute on given machine	360.0	parts/min	Assume part no greater than 15" x 15"		
Cost per part	\$ 0.0556	\$/part			
<b>Transamerican Plastics</b>					
Machine/Labor rate	\$ 125.00	/hour			
Machine speed	150.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	120.0	parts/min			
Parts per minute on given machine	360.0	parts/min	Assume part no greater than 15" x 15"		
Cost per part	\$ 0.0679	\$/part			
<b>Embossing</b>					
Gemini Plastics			Integral to in-line process	This process step not optimized	
Machine/Labor rate	\$ 45.00	/hour			
Machine speed	150.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	120.0	parts/min			
Parts per minute on given machine	360.0	parts/min	Assume part no greater than 15" x 15"		
Cost per part	\$ 0.0233	\$/part			
<b>Transamerican Plastics</b>					
Machine/Labor rate	\$ 37.00	/hour			
Machine speed	150.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	120.0	parts/min			
Parts per minute on given machine	360.0	parts/min	Assume part no greater than 15" x 15"		
Cost per part	\$ 0.0177	\$/part			
<b>Sheeting</b>					
Associated			Not part of in-line process	This process step not optimized	
Machine/Labor rate	\$ 35.00	/hour			
Machine speed	63.3	ft/min			
Machine width	45.0	in			

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## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open items and assignments
Part width	15.0	in	Assume part no greater than 15" x 15"		
Parts per minute (single width)	3.0	parts			
Parts per minute on given machine	56.6	parts/min			
Cost per part	1.96	parts/min	100 ppm per lane; 2 lanes		Specific Sheeler equipment exists, so that the Bagger would not need to be modified
Transamerican Plastics					
Machine/Labor rate	37.50	\$/hour			
Machine speed	50.0	ft/min			
Machine width	45.0	in	Assume part no greater than 15" x 15"		
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	40.0	parts/min	Sheeting's limiting factor is 'catching' the sheeted wraps as they come off of the machine, i.e. manual limitation		
Parts per minute on given machine	120.0	parts/min			
Cost per part	0.02514	\$/part	all prices are FOB Converter		Product design still not finalized.
<b>Minimum Commercial Volume</b>					
Inorganics					
Anti-block - SiO2	0.14	\$/lb.	Randy verified price	95%	
Whitener - TiO2	0.59	\$/lb.	Randy verified price	95%	
Inorganic Filler - CaCO3	0.09	\$/lb.	Randy verified price	95%	
Resin					
Biomax 4028 - DuPont (Rigid)	1.00	\$/lb.	\$1.00 provided by Simon based upon perceived economies with volume	10%	
Ecoflex FBX - BASF (Flexible)	4.80	DM/kg	Provided by H.Schmidt based upon general talks with BASF; up to 30,000MT		
Ecoflex FBX - BASF (Flexible)	1.50	\$/lb.	Assumes 'delivered price'		
Estar MW - H	2.00	\$/lb.	High Grade - Provided by Kishan. Assumes 'delivered price'	90%	
Estar MW - L	1.50	\$/lb.	Low Grade - Provided by Kishan. Assumes 'delivered price'	90%	
PLA - Hycall B.V. (Rigid)	1.90	\$/lb.	Provided by Kishan - verbal quote from Bill Kelly. Hycall U.S. prices not yet available		
Masterbatch Compounding by A. Schulman					
ES4228	0.75	\$/lb.	Proprietary - A.Schulman Inc.		
% Filler - Assume CaCO3	70%		% of respective Masterbatch		
General Assumptions					
9/15/2005 - 6:48 PM					

Randy

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open Items and assignments
Masterbatch Compounding by Biotec					
Bioplast GF 105/30 (VWrap)					
Bioplast GF 105/30 (WWrap)					
PLA - Germany					
Loamid (Slipping Agent)					
Loamid (Slipping Agent)					
Loxoid (Slipping Agent)					
Loxoid (Slipping Agent)					
K21 (Slipping Agent)					
K21 (Slipping Agent)					
Masterbatch white					
Masterbatch white					

Bioplast GF 105/30/W20					
Ecolflex FBX					
PLA					
Slipping Agent					
Loxamid					
Loxoid					
K21					
Masterbatch white					

Masterbatch Compounding by Techmer PM					
Ecolflex / 55% CaCO3					
Ecolflex / 64% TiO2/BaSO4					
Ecolflex / (Assume) 80% TiO2					
Biomax / 61% CaCO3					
Biomax / 53% TiO2/BaSO4					
Biomax / 50% SiO2					

In-line Process					
Combined In-line					
Blowing					
Gemini Plastics					
Transamerican Plastics					
Polymer Packaging					

Masterbatch compounding costs will remain relatively high without competition

Converter is not yet identified  
DuPont will not convert.

This process step not optimized

Can Biotec compound this, or always 3rd party sourced?

Wrap Model - Rev. 005 04/2001 (2)  
N:\models\Polycup EarthShell\Carnshell

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open items and assignments
Sitting					
Gemini Plastics					
Machine/Labor rate	\$ 16.00	\$/hour	Integral to in-line process		This process step not optimized Rate for higher volumes unknown. Assume same as low volumes
Machine speed	300.0	/min	Represents speed of slowest process in-line		Assumes improvement in machine speeds
Machine width	45.0	in	Assume part no greater than 15" x 15"		
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	240.0	parts/min			
Parts per minute on given machine	720.0	parts/min			
Cost per part	0.03053	\$/part			
Transamerican Plastics					
Machine/Labor rate	\$ 65.00	\$/hour	Integral to in-line process		Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds
Machine speed	300.0	/min	Assume part no greater than 15" x 15"		
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	240.0	parts/min			
Parts per minute on given machine	720.0	parts/min			
Cost per part	0.09150	\$/part			
Printing					
Associated Polybag					
Machine/Labor rate	\$ 120.00	\$/hour	Integral to in-line process		This process step not optimized
Machine speed	300.0	/min			Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	240.0	parts/min			
Parts per minute on given machine	720.0	parts/min			
Cost per part	0.07172	\$/part			
Transamerican Plastics					
Machine/Labor rate	\$ 125.00	\$/hour	Assume part no greater than 15" x 15"		Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds
Machine speed	300.0	/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	240.0	parts/min			
Parts per minute on given machine	720.0	parts/min			
Cost per part	0.03293	\$/part			

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open Items and assignments
<b>Embossing</b>					
Gemini Plastics					
Machine/Labor rate	\$ 45.00	\$/hour	Integral to in-line process	This process step not optimized	Rate for higher volumes unknown. Assume same as low volumes Assumes Improvement in machine speeds
Machine speed	200.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in	Assume part no greater than 15" x 15"		
Parts wide	3.0	parts			
Parts per minute (single width)	240.0	parts/min			
Parts per minute on given machine	720.0	parts/min	Assume part no greater than 15" x 15"		
Cost per part	0.03125	\$/part			
<b>Transamerican Plastics</b>					
Machine/Labor rate	\$ 37.00	\$/hour	Not part of in-line process	This process step not optimized	Rate for higher volumes unknown. Assume same as low volumes Assumes Improvement in machine speeds
Machine speed	300.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in	Assume part no greater than 15" x 15"		
Parts wide	3.0	parts			
Parts per minute (single width)	240.0	parts/min			
Parts per minute on given machine	720.0	parts/min	100 ppm per lane, 2 lanes	Specific Shelter equipment exists, so that the Bagger would not need to be modified	Rate for higher volumes unknown. Assume same as low volumes
Cost per part	0.03056	\$/part			
<b>Sheeling</b>					
Associated					
Machine/Labor rate	\$ 35.00	\$/hour	Assume part no greater than 15" x 15"		
Machine speed	83.3	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	65.0	parts/min			
Parts per minute on given machine	199.9	parts/min	100 ppm per lane, 2 lanes	Specific Shelter equipment exists, so that the Bagger would not need to be modified	Rate for higher volumes unknown. Assume same as low volumes
Cost per part	0.02492	\$/part			
<b>Transamerican Plastics</b>					
Machine/Labor rate	\$ 37.00	\$/hour	Assume part no greater than 15" x 15"		
Machine speed	50.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	49.0	parts/min			

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open Items and assignments
Parts per minute on given machine Cost per part	\$ 120.00 0.003125	parts/min \$/part	Sheeting's limiting factor is 'catching' the sheeted wraps as they come off of the machine, i.e. manual limitation		
<b>High Commercial Volume</b>					Product design still not finalized.
Inorganics					
Anti-block - SiO2	\$ 0.14 \$/lb.			95%	
Whitener - TiO2	\$ 0.90 \$/lb.			95%	
Inorganic Filler - CaCO3	\$ 0.09 \$/lb.			95%	
Resin					
Biomax 4026 - DuPont (Rigid)	\$ 1.00 \$/lb.		\$1.00 provided by Simron based upon perceived economies with volume	10%	
Ecoflex FBX - BASF (Flexible)	\$ 4.80 DM/kg 0.95 \$/lb.		Provided by H. Schmidt based upon general talks with BASF, up to 30,000MT Assumes 'delivered price'		
Estar MW - H	\$ 2.00 \$/lb.		High Grade - Provided by Kishan. Assumes 'delivered price'	90%	
Estar MW - L	\$ 1.53 \$/lb.		Low Grade - Provided by Kishan. Assumes 'delivered price'	90%	
PLA - Hycal B.V. (Rigid)	\$ 1.00 \$/lb.		Provided by Kishan - verbal quote from Bill Kelly. Hycal U.S. prices not yet available		
Masterbatch Compounding by A. Schulman ES4228	\$ 70%		Proprietary - A. Schulman Inc. % of respective Masterbatch		Randy
% Filler - Assume CaCO3					
Masterbatch Compounding by Biotec					
Bioplast GF 10530 (W/rap)	\$ 6.00 DM/kg		Biotech Sales price = 4.50DM Raw Mat. + 1.50DM Compounding	50%	
Bioplast GF 10530 (W/rap)	\$ 1.34 \$/lb.				
PLA - Germany	\$ 6.33 DM/kg		Provided by H. Schmidt - 02/22/01		
Loxamid (Slipping Agent)	\$ 1.37 \$/lb.		Provided by H. Schmidt - 02/22/01		
Loxamid (Slipping Agent)	\$ 1.40 DM/kg		Provided by H. Schmidt - 02/22/01		
Loxol (Slipping Agent)	\$ 2.46 \$/lb.		Provided by H. Schmidt - 02/22/01		
Loxol (Slipping Agent)	\$ 5.35 DM/kg		Provided by H. Schmidt - 02/22/01		
K21 (Slipping Agent)	\$ 6.11 \$/lb.		Provided by H. Schmidt - 02/22/01		
K21 (Slipping Agent)	\$ 11.48 DM/kg		Provided by H. Schmidt - 02/22/01		
K21 (Slipping Agent)	\$ 2.38 \$/lb.				

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence
Masterbatch white	\$430	DMkg	Provided by H.Schmidt - 02/22/01	Open items and assignments
Masterbatch white	\$27	\$/lb.		Can Biotec compound this, or always 3rd party sourced?
Bioplast GF 105/30/W20	1.125	\$/lb.	Derived Total raw material cost excluding compounding cost	
Ecoflex FBX	0.523	\$/lb.		
PLA	0.353	\$/lb.		
Slipping Agent	0.018	\$/lb.		
Loxamid	0.016	\$/lb.		
Loxoid	0.003	\$/lb.		
K21	0.027	\$/lb.		
Masterbatch white	0.030	\$/lb.		
Masterbatch Compounding by Techmer PM		40000 lbs		Masterbatch compounding costs will remain relatively high without competition
Ecoflex / 55% CaCO3		\$/lb.	Assumes cocktail produced at primary	
Ecoflex / 64% TiO2/BaSO4		\$/lb.	Assumes cocktail produced at primary	
Ecoflex / (Assume) 60% TiO2		\$/lb.	Assumes cocktail produced at primary	
Biomax / 61% CaCO3		\$/lb.	Assumes cocktail produced at primary	
Biomax / 53% TiO2/BaSO4		\$/lb.	Assumes cocktail produced at primary	
Biomax / 50% SiO2		\$/lb.	Assumes cocktail produced at primary	
In-line Process				
Combined In-line	\$	0.30	\$/lb.	Converter is not yet identified Dupont will not convert.
Blowing				This process step not optimized
Gemini Plastics				
Transamerican Plastics				
Polymer Packaging				
Silting				
Gemini Plastics				
Machine/Labor rate	\$	\$/hour	Integral to in-line process	This process step not optimized
Machine speed	300 G	ft/min	In-line Process precludes this cost	Rate for higher volumes unknown. Assume same as low volumes
Machine width	45.0	in	Represents speed of slowest process in-line	Assumes improvement in machine speeds
Part width	15.0	in	Assume part no greater than 15" x 15"	
Parts wide	3.0	parts		
Parts per minute (single width)	24.0	parts/min		
Parts per minute on given machine	720.0	parts/min		
Cost per part		\$/part		
Transamerican Plastics				

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open items and assignments Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds
<b>Printing</b>					
Associated Polybag					This process step not optimized
Machine/Labor rate					Rate for higher volumes unknown. Assume same as low volumes
Machine speed	\$	300.0	In-line Process precludes this cost		Assumes improvement in machine speeds
Machine width		48.0			
Part width		15.0			
Parts wide		3.0			
Parts per minute (single width)		240.0			
Parts per minute on given machine		720.0			
Cost per part	\$				
<b>Transamerican Plastics</b>					
Machine/Labor rate					Rate for higher volumes unknown. Assume same as low volumes
Machine speed	\$	300.0	In-line Process precludes this cost		Assumes improvement in machine speeds
Machine width		48.0			
Part width		15.0			
Parts wide		3.0			
Parts per minute (single width)		240.0			
Parts per minute on given machine		720.0			
Cost per part	\$				
<b>Embossing</b>					
Gennit Plastics					This process step not optimized
Machine/Labor rate					Rate for higher volumes unknown. Assume same as low volumes
Machine speed	\$	300.0	In-line Process precludes this cost		Assumes improvement in machine speeds
Machine width		48.0			
Part width		15.0			
Parts wide		3.0			
Parts per minute (single width)		240.0			
Parts per minute on given machine		720.0			
Cost per part	\$				

Transamerican Plastics

General Assumptions  
9/19/2005 - 6:48 PM

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

Assumption	Value	Units	Detail Description	Assumption Confidence	Open items and assignments
Machine/Labor rate	\$	\$/hour	In-line Process precludes this cost		Rate for higher volumes unknown. Assume same as low volumes
Machine speed	30.0	ft/min			Assumes improvement in machine speeds
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	24.0	parts/min			
Parts per minute on given machine	720.0	parts/min			
Cost per part	\$	\$/part			
Sheeling					
Associated					
Machine/Labor rate	\$	\$/hour	Not part of in-line process		This process step not optimized
Machine speed	33.3	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	66.6	parts/min			
Parts per minute on given machine	180.0	parts/min			
Cost per part	\$	\$/part			
Transamerican Plastics					
Machine/Labor rate	\$	\$/hour	In-line Process precludes this cost		Rate for higher volumes unknown. Assume same as low volumes
Machine speed	50.0	ft/min			
Machine width	45.0	in			
Part width	15.0	in			
Parts wide	3.0	parts			
Parts per minute (single width)	40.0	parts/min			
Parts per minute on given machine	120.0	parts/min			
Cost per part	\$	\$/part			
Sheeting's limiting factor is 'catching' the sheeted wraps as they come off of the machine, i.e. manual limitation					
V. Freight costs:					
Between converters (Truck)	\$	\$/lb			Generally accepted rate
Germany to Baltimore - 40' Container					
Duty	% of Value		T.T.C. - 02/16/01 quote		Randy sourced this quote
Customs Entry	7.03%		T.T.C. - 02/16/01 quote	95%	Randy sourced this quote
Ocean Freight	145.80	\$/40 cntr	T.T.C. - 02/16/01 quote	95%	Randy sourced this quote
Trucking	3,650.00	\$/40 cntr	T.T.C. - 02/16/01 quote	95%	Randy sourced this quote
Messenger	525.90	\$/40 cntr	T.T.C. - 02/16/01 quote	95%	Randy sourced this quote
	15.90	\$/40 cntr	T.T.C. - 02/16/01 quote	95%	Randy sourced this quote

# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

	Assumption	Value	Units	Detail Description	Assumption Confidence	Open items and assignments
VI. Energy costs:			\$/k pieces			Toll manufacturing
VII. Labor Rates:			\$/hour			Toll manufacturing
	Skill Level:					
	1					
	2					
	3					
	4					
	5					
	6					
	7					
	8					
	9					
	10					
	11					
VIII. Salary Level:						
	1					
	2					
	3					
	4					
	5					
	6					
	7					
	Fringe Benefits					
	OT premium - average					
VII. Direct Labor Staffing			Heads/line	Requires Skill level:		Toll manufacturing
VIII. Nameplate capacity						
	Products/plate	27510		product per hour		
	Cycle time (sec)	32				
	# presses/line (module)	677		sec		
	# of Lines	8		presses		
		2		lines		
IX. Planned Operating Hours						Toll manufacturing
X. Quality Expectations (material efficiency) at each point for potential loss due to imperfect parts						Toll manufacturing
XI. Uptime Expectations for each unit operation (operating efficiency)						

**EarthShell Corporation**  
**Biodegradable Wrap Model**  
**Assumptions:**

<u>Assumption</u>	<u>Value</u>	<u>Units</u>	<u>Detail Description</u>	<u>Assumption Confidence</u>	<u>Open items and assignments</u>
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# EarthShell Corporation

## Biodegradable Wrap Model

### Assumptions:

	<u>Assumption</u>	<u>Value</u>	<u>Units</u>	<u>Detail Description</u>	<u>Assumption Confidence</u>	<u>Open items and assignments</u>
XII.	Manufacturing Overhead					
	Indirect Staffing					
XIII.	Other Semi Variable Plant Overhead					
	Percent in lieu of \$ detail	2.0%	Heads/line	Requires Skill level:		Toll manufacturing
XIV.	Fixed Plant Overhead					
	Plant management:					Toll manufacturing
Capital	SG&A	0%		Requires Salary level:		Toll manufacturing
	CapEx Contingency					
Capital	Capital Installation	0%				Toll manufacturing
	Capital Life	0%				Toll manufacturing
Assumptions working capital					100%	
				Straight line		
Assumptions working capital					0%	
	-inventory materials 2 weeks				0%	
	-inventory finished goods 2 weeks				0%	
	-trade receivables 1 month				0%	
Assumptions working capital						
	-trade payables 1 month					

**EarthShell Corporation**  
**Biodegradable Wrap Model**

**Sandwich Wrap L - PLA/Ecoflex - 50 micron**  
**50% PLA, 15% Ecoflex / 35% Filler - ES4338**  
**15" x 15"**

	Weight Mix ratios Fin. Prod.	Mkt Batch mat req'd g/piece	Minimum Commercial		High Commercial	
			Price/LB	Volume Cost/1000	Price/LB	Volume Cost/1000
<b>Raw Materials:</b>						
PLA - Hywell B.V.	50.0% (a)	1.90	0.00	5.62	1.00	5.62
Ecoflex TFX	15.0% (a)	0.31	1.68	1.61	0.50	1.61
Filler - Assume CaCO <sub>3</sub>	35.0% (e)			0.55	0.50	0.55
<b>Total Raw Materials</b>	<b>100.0%</b>			<b>7.78</b>		<b>7.78</b>
<b>Formulation:</b>						
PLA - Hywell B.V.	50.0% (b)	2.55	5.62	0.00	0.00	0.00
Masterbatch Compounding (cost incl. Inorganics): PaperMatch ES4338	50.0%	2.55 (b)	4.22	0.00	0.00	0.00
<b>Total Formulation</b>	<b>100.0%</b>			<b>0.00</b>		<b>0.00</b>
<b>Subtotal Raw Mat./Formulation</b>			<b>11.52</b>	<b>7.78</b>		<b>7.78</b>
Combined film converting process		5.10	0.00	3.37	0.00	3.37
<b>Separate converting processes</b>						
Blowing:						
Gears	5.10	0.36	4.05	0.00	0.00	0.00
Printing:						
Web Coater			2.78	0.00	0.00	0.00
Embossing:						
No			0.00	0.00	0.00	0.00
Sheeting/Sitting:						
Resolutive			2.92	0.00	0.00	0.00
Separate converting processes			9.74	0.00		0.00
Cost of Manufacture			21.26	11.15		11.15
Markup	90%		6.38	3.35		3.35
<b>Target Selling Price</b>			<b>27.64</b>	<b>14.50</b>		<b>14.50</b>

Notes:

- (a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; i.e. dual compounding step.

**EarthShell Corporation**  
**Biodegradable Wrap Model**

**Sandwich Wrap L - Biomax/Eastar - 50 micron**  
**50% Biomax - 4026, 15% Eastar MW / 35% Filler - ES4338**  
**15" x 15"**

	Minimum Commercial Volume		High Commercial Volume	
	Weight Mix ratios Fin.Prod.	Master Batch mat req'd g/piece	Price/LB Cost/1000	Price/LB Cost/1000
<b>Raw Materials:</b>				
Biomax 6826	40.0% (a)	1.60	0.00	1.80
Eastar MW - H	15.0% (a)	0.60	3.37	2.00
Filler - Assume CaCO2	45.0% (a)			3.18
<b>Total Raw Materials</b>	<b>100.0%</b>		<b>3.37</b>	<b>9.55</b>
<b>Formulation:</b>				
Biomax 6826	40.0%	2.55 (b)	5.62	9.69
Masterbatch Compounding (cost incl. Inorganic)				
Paper/Match ES4338	50.0%	2.55 (b)	4.22	13.08
<b>Total Formulation</b>	<b>100.0%</b>	<b>5.10</b>	<b>9.84</b>	<b>0.00</b>
<b>Subtotal Raw Mat./Formulation</b>			<b>13.21</b>	<b>9.55</b>
Combined film converting process		5.10	0.00	3.37
<b>Separate converting processes</b>				
Blowing:				
Extrusion		5.10	4.05	9.08
Printing:				
Assessing			2.73	9.00
Embossing:				
Assessing			0.00	0.00
Sheeting/Slitting:				
Assessing			2.92	9.55
<b>Separate converting processes</b>			<b>9.74</b>	<b>0.00</b>
Cost of Manufacture			22.95	12.92
Markup	50%		6.89	3.88
<b>Target Selling Price</b>			<b>29.84</b>	<b>16.79</b>

Notes:

- (a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; i.e. dual compounding step.

**EarthShell Corporation**  
**Biodegradable Wrap Model**

**Sandwich Wrap L - Biomax/Ecoflex - 50 micron**  
**50% Biomax - 4026, 15% Ecoflex / 35% Filler - ES4338**  
**15" x 15"**

	Weight Mfr. ratios Fin. Prod.	Mstr. Batch mat req'd g/piece	Minimum Commercial Volume Price/LB Cost/1000 \$	High Commercial Volume Price/LB Cost/1000 \$
<b>Raw Materials:</b>				
Biomax 6926	50.0% (a)	1.00	0.00	5.62
Ecoflex, FBX	15.0% (a)	0.75	1.58	1.61
Filler - Assume CaCO2	35.0% (b)			0.55
<b>Total Raw Materials</b>	<b>100.0%</b>		<b>1.58</b>	<b>7.78</b>
<b>Formulation:</b>				
Biomax 6926	50.0%	2.55 (b)	5.62	0.00
Masterbatch Compounding (cost incl. inorganic):				
PaperMatch ES4338	2.55 (b)	0.75	4.22	0.00
<b>Total Formulation</b>	<b>100.0%</b>	<b>3.30</b>	<b>9.84</b>	<b>0.00</b>
<b>Statistical Raw Mat./Formulation</b>			<b>11.52</b>	<b>7.78</b>
Combined film converting process		5.10	0.00	3.37
<b>Separate converting processes</b>				
Blowing:				
Stretch	5.10	0.36	4.05	0.00
Printing:				
Process			2.76	0.00
Embossing:				
No			6.00	0.00
Sheeting/Slitting:				
Applied			2.30	0.00
<b>Separate converting processes</b>			<b>9.74</b>	<b>0.00</b>
Cost of Manufacture			21.26	11.15
Markup	30%		6.38	3.35
<b>Target Selling Price</b>			<b>27.64</b>	<b>14.50</b>

Notes:

- (a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; i.e. dual compounding step.

**EarthShell Corporation**  
**Biodegradable Wrap Model**

**Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron**  
**Ecomax 2080, 3% SiO2, 5% TiO2, 25% CaCO3 filled, white, printed 4 colors, 30 micron**  
**15" x 15"**

	Weight Mix ratios Fin.Prod.	Mstr Batch mat req'd g/piece	Minimum Commercial Volume		High Commercial Volume	
			Price/LB	Cost/1000	Price/LB	Cost/1000
<b>Raw Materials:</b>						
Biomax 8926	50.0%	18.18	0.40	7.21	0.00	0.00
Ecoflex FBX	50.0%	18.18	3.77	1.72	0.00	0.00
Anti-Block - SiO2	3.0%	1.09		0.06	0.14	0.06
Whitener - TiO2	5.0%	1.82		0.67	0.32	0.67
Inorganic Filler - CaCO3	35.0%	12.73		0.30	0.03	0.30
<b>Total Raw Materials</b>	<b>100.0%</b>	<b>60.00</b>	<b>4.18</b>	<b>9.95</b>		
<b>Formulation:</b>						
Biomax 8926	50.2%	1.84	4.08	0.00	0.00	0.00
Ecoflex FBX	50.2%	0.82	1.78	0.00	0.00	0.00
Mestertech Compounding (cost incl. Inorganic)	0.0%					
Biomax / 50% SiO2	0.37	0.13	1.31	0.00	0.00	0.00
Biomax / 55% TiO2/BaSO4	0.58	0.21	2.16	0.00	0.00	0.00
Biomax / 61% CaCO3	2.50	0.87	8.27	0.00	0.00	0.00
<b>Total Formulation</b>	<b>100.0%</b>	<b>2.95</b>	<b>17.58</b>	<b>0.00</b>		
<b>Subtotal Raw Mat./Formulation</b>			<b>21.76</b>	<b>9.95</b>		
Combined film converting process		6.10	0.00	4.03	0.00	0.00
<b>Separate converting processes</b>						
Blowing:						
Printing:						
Embossing:						
Sheeting/Slitting:						
Separate converting processes			10.54	0.00		
Cost of Manufacture			32.30	13.99		
Markup	30%		9.69	4.20		
<b>Target Selling Price</b>			<b>41.99</b>	<b>18.18</b>		

Notes:  
(a) Used for calculating High Commercial Volume cost per 1000, i.e. single compounding step.  
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000, i.e. dual compounding step.

# EXHIBIT D

**John M. Guynn**

---

**From:** Randy Smith [rsmith@earthshell.com]  
**Sent:** Saturday, September 17, 2005 6:03 PM  
**To:** John M. Guynn  
**Subject:** FW: Re-Revised Wrap plan

**Attachments:** Microsoft Excel 2.x



EarthShell

iPont Test Plan wr

John, here is a test plan. Note that the Papermatch grades were developed with A. Schulman and us as Eastar Bio resin as a base and talc, caco3 and tio2 fillers.

RAS

-----Original Message-----

**From:** Kishan Khemani  
**Sent:** Saturday, June 23, 2001 5:52 PM  
**To:** Jeffrey L McGlaughlin (E-mail); Jennifer M Schneider (E-mail); John Kelly (E-mail); John Nevling; Ken Atwood (E-mail); Randy Smith; Roger Byrd (E-mail); Donna Balinkie  
**Cc:** Kishan Khemani; Lori Bowles; Simon Hodson  
**Subject:** Re-Revised Wrap plan

Based on the learning's gleaned from previous wrap trials and because we feel that we are very close to a final product (even in the monolayer wrap that was printed, and the outcome of the Next Gen run#2), we would like to suggest that we conduct three experiments on July 5th-6th at Chestnut Run. I have modified the plan template to reflect this. Also note specifically the notes 1 and 2 in the test plan. Based upon our observations during the trial we will make adjustments in the formula and repeat the three structures. Please review ASAP and give me your comments. Thank you.

Kishan Khemani  
Director, Bio Polymer Materials Research  
Tel: 805-897-2233, 805-897-2299  
Cell: 805-570-8134; Fax: 805-965-5329  
kkhemani@earthshell.com

-----Original Message-----

**From:** Jennifer M Schneider [mailto:Jennifer.M.Schneider@usa.dupont.com]  
**Sent:** Friday, June 22, 2001 2:34 PM  
**To:** Donna Balinkie; John Nevling; John L. Kelley; Kishan Khemani; Randy Smith; Kenneth B Atwood; Jeffrey L McGlaughlin; Roger N Byrd  
**Subject:** Revised Wrap plan

This is the revised plan  
(See attached file: EarthShell DuPont Test Plan wraps.xls)

disregard previous sent by mistake

# INTHSHELL-DUPONT TEST PL.

6/21/01

<b>Test Title</b>	<b>Wraps Coextrusion Trials</b>							
<b>Date Planned</b>	06/22/01	<b>Dates of Test</b>	7/5 and 7/6	<b>Location/Facility</b>	Chestnut Run Bldg 712			
<b>Overall Purpose of Test</b>	To produce a formula would determine what to take to Carls Jr.							
<b>Specific Goals of Test</b>	Determine processing conditions for each structure							
	Film thickness - Target is 1.5 mil nominal							
	If time permits we will also make samples of thinner film at 0.75 mil nominal thickness							
<b>Type of Equipment Needed</b>	Coextrusion cast film line							
<b>Materials Needed</b>	<b>Description</b>	<b>Amount</b>	<b>Source</b>	<b>Resp.</b>	<b>By When</b>	<b>Verified</b>		
	Biomax	3,000 lbs	DuPont	JMS	2-Jul	J. Kelley		
	Bayermatch T3818	2,000 lbs	Earthshell	R.Smith	2-Jul	J. Kelley		
	Bayermatch T3446	1,000 lbs	Earthshell	R.Smith	2-Jul	J. Kelley		
	Bayermatch T4398	1,000 lbs	Earthshell	R.Smith	2-Jul	J. Kelley		
	Castan Bio	3,000 lbs	Earthshell	R.Smith	2-Jul	J. Kelley		
<b>Test Coverage</b>	<b>Who</b>	<b>Role in Test</b>		<b>Test Safety Information</b>				
	J. Kelley	Process knowledge consultant		Safety glasses and safety shoes must be worn				
	R. K. Korman	Earthshell technical						
<b>Samples Required</b>	<b>Frequency</b>	500 test of each film produced						
	<b>Amount</b>	1000 test of each film produced						
<b>Facilities Plan</b>	<b>Who</b>	<b>Schedule</b>	<b>Material</b>	<b>Equipment</b>	<b>Space</b>	<b>Time</b>		
	JMS	23-25	1.5 mil	2 mil	2 mil	2 mil		
	JMS	23-25	1.5 mil	2 mil	2 mil	2 mil		
	JMS	23-25	1.5 mil	2 mil	2 mil	2 mil		
<b>Description of Equipment</b>		Coextrusion cast film capable of 20-in wide film with 4 extruders						
<b>Caution &amp; Vendor</b>								

# PRE-TEST PLANNING SHEET

6/21/01

<b>Test Title</b>	Wetans Coextension Trials				
<b>Date Planned</b>	06/22/01	<b>Dates of Test</b>	06/22-23/01	<b>Location/Facility</b>	One Unit Room Bldg 70-2
<b>Overall Purpose of Test</b>	To find a rate that would be reasonable to take to Canada				
<b>Pre-Test Preparation Plan</b>	<b>Task</b>	<b>Who</b>	<b>By When</b>	<b>Comments</b>	
	Inspection of Materials	J. Kelley	2-Jul	Make sure that if material has been sent to warehouse that it is called back for 10:00 am delivery on July 2	
	Test Preps to Vendor	JMS	26-Jun		
	Test Plan to Vendor	JMS	26-Jun		
	<b>Detailed Description of Preparations Needed at Facility Before Test Begins</b>				
<p>Must have:</p> <ol style="list-style-type: none"> <li>1. Matte chill roll</li> <li>2. Shear rate vs viscosity curves</li> <li>3. 5 dryers</li> <li>4. John Kelley present when dryers loaded on July 3</li> <li>5. John Kelley and Kishan present at 7 am to supervise blending and loading of dryers</li> <li>6. Nip roll in place</li> </ol>					

# DETAILED TEST PLANNING SHEET

6/21/01

Test Title	Wraps Coextrusion Trials				
Date Planned	06/22/01	Dates of Test	7/5 and 7/6	Location/Facility	Chestnut Run Bldg 712
Overall Purpose of Test	Produce a film that would be acceptable to take to Carls Jr.				
Detailed Description of Test Itself:					
Describe Task Order	<p>(1) 30% A-Layer: 50% Eastar Bio/T-4338 + 30% Biomax 4026 + 20% Eastar Bio          40% B-Layer: 77% Biomax/T-3818 + 23% Eastar Bio          30% C-Layer: 45% Eastar Bio/T-5346 + 25% Biomax 4026 + 30% Eastar Bio</p> <p>(2) 50% A-Layer: 50% Eastar Bio/T-4338 + 25% Biomax 4026 + 25% Eastar Bio          50% B-Layer: 77% Biomax/T-3818 + 23% Eastar Bio</p> <p>(3) 50% A-Layer: 50% Eastar Bio/T-5346 + 25% Biomax 4026 + 25% Eastar Bio          50% B-Layer: 77% Biomax/T-3818 + 23% Eastar Bio</p> <p>NOTES: 1. If tear strength is very good, increase the %filler by 5% in the B-layers only. 2. If tear strength is poor, increase the %EastarBio by 5% in the A and C layers.</p>				
outputs to be	Start with #1 ABC				
	Determine processing temperatures (spend no more than 1 hour)				

# DETAILED TEST PLANNING SHEET

6/21/01

Details of Each Task: Specify inputs and desired length of time expected to complete, measurement taken.	collect 500 feet (10 minutes)			
	Test elmendorf tear in 713 lab (30 minutes)			
	Change feedblock (1 hour)			
	Run #2 AB (30 minutes to transition)			
	Determine processing temperatures (spend no more than 1 hour)			
	collect 500 feet (10 minutes)			
	Test elmendorf tear in 713 lab			
	Run #3 AB (30 minutes to transition)			
	Determine processing temperatures (spend no more than 1 hour)			
	collect 500 feet (10 minutes)			
	Test elmendorf tear in 713 lab			
Repeat runs 1-3, if necessary, as per the above notes 1 and 2.				
Other Test Information				
Statistical Design of Test				
Work Planned vs. Facilities Capability	Total Time to Do All Planned Tasks	Total Time Available on Facility	Is There a 25% Time Safety Factor	Does the Test Plan Need to Be Modified?
	8 hours	20 hours	Yes, We can run overtime if we need to	See Notes 1 and 2

# EXHIBIT E



## Interoffice Memorandum

**To:** Kishan Khemani, Randy Smith, John Neyling  
**From:** Deni Miller  
**Date:** August 31, 2001  
**Subject:** FFU Wrap Comparison: Competitor Wraps and EarthShell MDO Monolayer  
**Cc:** Per Andersen, Patricia Fredlund, Amitabha Kumar  
**Keywords:** *Kitchen testing and results, FFU, burger test, moisture loss, meat temperature change, wraps, Carl's Jr., McDonald's, Wendy's, MDO monolayer, ABC 5-2, dead fold, puncture resistance, grease resistance, time in motion*

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The Fitness for Use (FFU) of the EarthShell sandwich wrap MDO monolayer was compared to three competitor wraps currently being used: Carl's Jr. Wax Paper, McDonald's QPC Quilted Paper and Wendy's Foil. Data from the EarthShell ABC 5-2 wrap is also included. This report contains the results of the following FFU tests: physical dimensions, microwaveability and meat temperature/weight loss over ½ hour, grease resistance, burger test, puncture resistance, dead-fold and time in motion.

### **Results and Discussion**

#### *Physical Dimensions*

The length, width, thickness and basis weight were measured on three wrap samples of each type of wrap. The results are shown in Table 1 and Figures 1-2. The EarthShell MDO monolayer wraps were cut to approximately the same size as the Carl's Jr. wraps, 13.0" x 14.25", and have a basis weight of 8.5 lb/1000 sq. ft which is similar to the Wendy's foil wrap. The Wendy's foil wraps are the smallest at 13" x 10.5" and the Carl's Jr. wax paper wrap are the lightest with a basis weight of 7.9 lb/1000 sq. ft.

#### *Microwaveability and Meat Temperature/Weight Loss Over ½ Hour*

A Carl's Jr. Famous Star™ with no lettuce or cheese (made at the restaurant, transported to the lab and cooled to approximately room temperature) is wrapped, microwaved for 10 seconds in the McDonald's Q-ing Oven and set on the table. The weight changes and meat temperatures of the wrapped sandwiches are measured at five-minute intervals for 20 minutes. Three sandwiches are tested in the EarthShell wrap and three in the Carl's Jr. wax paper wraps for comparison. Each wrap is weighed dry (before the test), with condensed moisture (after the test), and with absorbed moisture (after the test and after wiping out condensed moisture). Results are shown in Tables 2 and 3, and Figures 3-5.

The Carl's Jr. wax paper wrap absorbed almost twice the moisture the EarthShell MDO wrap absorbed and lost 85% more moisture through the wrap. Consequently, this led to 64% more moisture loss in the sandwiches wrapped in the Carl's Jr. wrap as compared to the EarthShell MDO wrap. The EarthShell

wrap had twice the condensate on the wrap interior than the Carl's Jr. wrap. Both wraps produced nearly the same loss in overall meat temperature of approximately 18°C in the 20 minute time period.

#### *Grease Resistance*

The Federal Grease test was performed on one of each of the five wraps tested. Both EarthShell wraps and the Wendy's foil wrap performed very well and had no penetration of the oil. The Carl's Jr. wax paper wrap and the McDonald's quilted wrap both had a very small amount of leak through. The Carl's Jr. wrap had eight grease spots of 1-3 mm in size ( $\sim 27 \text{ mm}^2$  total) and the McDonald's quilted wrap had three grease spots all of approximately 3 mm in size ( $\sim 21 \text{ mm}^2$  total).

#### *Burger Test*

A fresh Carl's Jr. Famous Star™ sandwich is placed in each of two wraps at the restaurant and placed in a bag together. The time is recorded on the bag and the top flap of the bag is rolled over to trap any heat and moisture that may escape the wraps. After 15 minutes, the bag is opened and the wrapped sandwiches are evaluated for sticking together, leakage, condensation, holding food together and grease show-through. After the 15 minute interval, the EarthShell wraps had a small amount of condensation on the inside of the wrap, however, the bun was not wet or soggy. There was no sticking between the two wrapped sandwiches and they held the sandwiches together well. There was also no leakage or grease show-through in either wrapped sandwich.

#### *Puncture Resistance*

The puncture resistance of five wrap samples was measured on the Instron using the testing fixture in Figure 6. Wrap samples were placed between the plates and loaded at 20 inches/minute until punctured. The maximum load and displacement at the maximum load was recorded. Table 4 includes the averages, standard deviations and minimum and maximum data. Figure 7 contains a plot of the maximum load and displacement. The average maximum load of the EarthShell MDO wrap is  $1.23 \pm 0.07 \text{ lb}_x$  and the average maximum displacement is  $0.40'' \pm 0.02''$ . The McDonald's quilted wrap had the highest maximum load at  $1.90 \text{ lb}_x$ .

#### *Dead Fold*

A 50 gram weight is placed on a bent over strip of wrap ( $1'' \times 4''$ ) for 10 seconds. Thirty seconds after the weight is removed, the angle formed by the crease is read with a protractor. Twelve readings are taken on each of six samples cut in both the machine direction and the cross direction for a total of 24 data points for each wrap. The average percentage crease retained (C) in each direction is then calculated from  $C = 100 \cdot (180 - A) / 180$  where A is the average angle formed in the crease. The raw data is reported in Table 5 and a summary of the data in Table 6. Figures 8-9 contain plots of the crease retention in both the machine and cross direction and Figure 10 shows the average crease retention. The EarthShell MDO wrap far exceeded any of the other wraps with 100% crease retention. The Wendy's foil wrap was the next closest with 77% crease retention.

#### *Time in Motion*

The time in motion test measures the time required to transfer one sandwich wrap from a wrap tree to the food preparation area and lay in a perfectly flat position. The wrap tree is 18" above the food preparation area. Twenty wraps were transferred one at a time; the time was measured for each

individual transfer and averaged. The raw data is reported in Table 7 and a plot of the average time in motion with the standard deviation is in Figure 11. The average time in motion for the EarthShell MDO wrap was slightly better than the EarthShell ABC 5-2 wrap,  $1.9 \pm 0.8$  seconds as compared to  $2.2 \pm 0.8$  seconds, respectively. The Wendy's foil wrap had the lowest time in motion at  $1.1 \pm 0.4$  seconds. Also note that both the EarthShell wraps had almost twice the standard deviation than the three competitor wraps tested.

**Table 1. Physical Dimensions**

Wrap	Size (L x W)	Area (sq. inches)	Thickness (inches)	Basis Weight (lb./1000 sq. ft.)
Carl's Jr. Wax Paper	13.0" x 14.25"	185.25	0.0020	7.9
McDonald's QPC Quilted	13.0" x 11.5"	149.50	0.0035	9.2
Wendy's Foil	13.0" x 10.5"	136.50	0.0015	8.6
EarthShell ABC 5-2	15.0" x 15.0"	225.00	0.0016	9.8
EarthShell MDO	~ 13.0" x 14.25"	185.25	0.0030	8.5

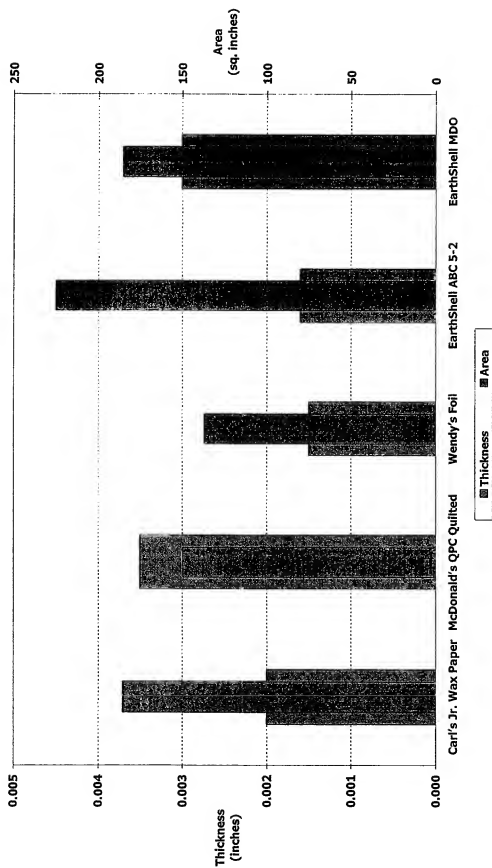


Figure 1. Thickness and Area Measurements of EarthShell and Competitor Wraps

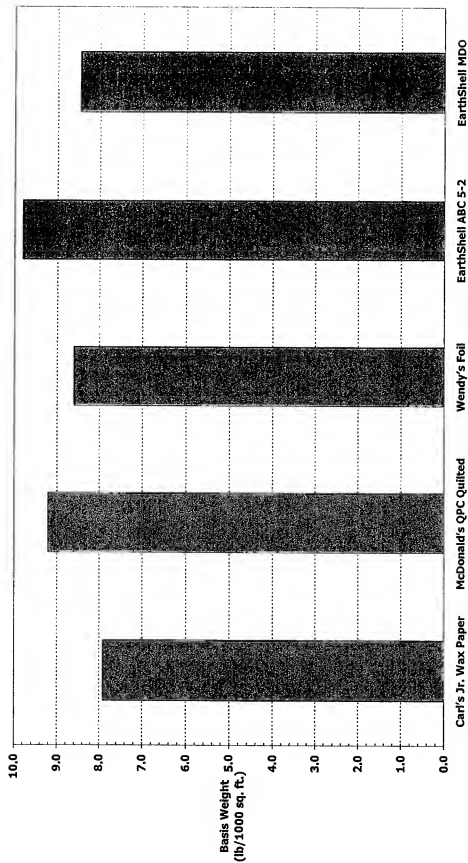


Figure 2. Basis Weight of EarthShell and Competitor Wraps

Table 2. Average Weight and Temperature Measurements

Wrap Description	Averages for 8-28-01										Averages for 8-28-01			
	Wrap weight					Package (wrap + sandwich) weight and max. temp.					Moisture absorbed by wrap	Condensed + absorbed moisture	Moisture lost through wrap	Moisture lost by sandwich
	Wrap wt. before test	Wrap wt. change after test	Wrap wt. change after wiping	0 min	5 min	10 min	20 min							
3 Carl's Jr. Wax Paper Wraps	4.6	0.5	0.4	0.0	-0.4	-0.7	-1.2	wt. (g)						
				0.0	5.0	10.0	20.0	elapsed time (min)			0.41	0.53	1.24	1.77
				62.1	55.9	50.6	44.6	temp (°C)						
				0.0	-6.3	-11.6	-17.6	temp change (°C)						
3 MDO Monolayer Wraps	5.0	0.4	0.2	0.0	-0.1	-0.1	-0.2	wt. (g)						
				0.0	5.0	10.0	20.1	elapsed time (min)			0.19	0.45	0.19	0.64
				63.7	57.9	52.3	45.2	temp (°C)						
				0.0	-5.7	-11.3	-18.5	temp change (°C)						

**Table 3. Average Moisture Distributions**

	Moisture Distribution After Test			
	Moisture condensed on wrap interior (g)	Moisture absorbed by wrap (g)	Moisture lost to atmosphere (g)	Total moisture lost by sandwich (g)
3 Carl's Jr. Wax Paper Wraps	0.12	0.41	1.24	1.77
3 MDO Monolayer Wraps	0.25	0.19	0.19	0.64

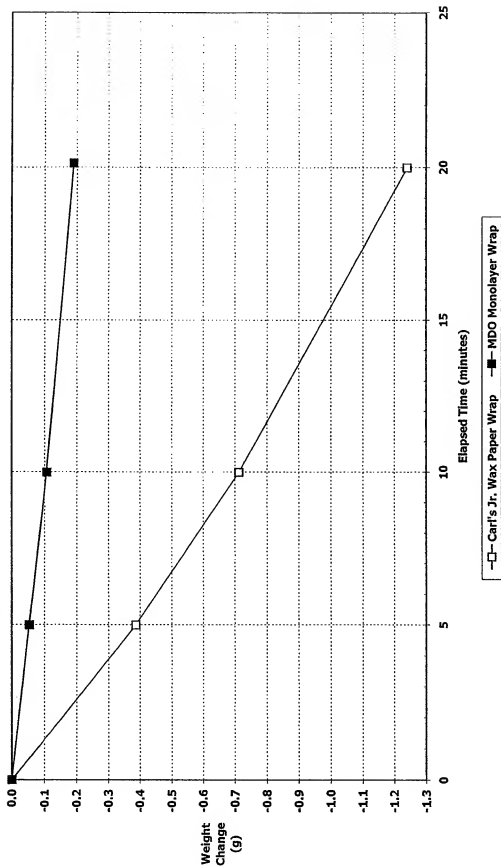


Figure 3. Change in Package Weight with Time for Wrapped Carl's Jr. Sandwiches in EarthShell and Competitor Wraps

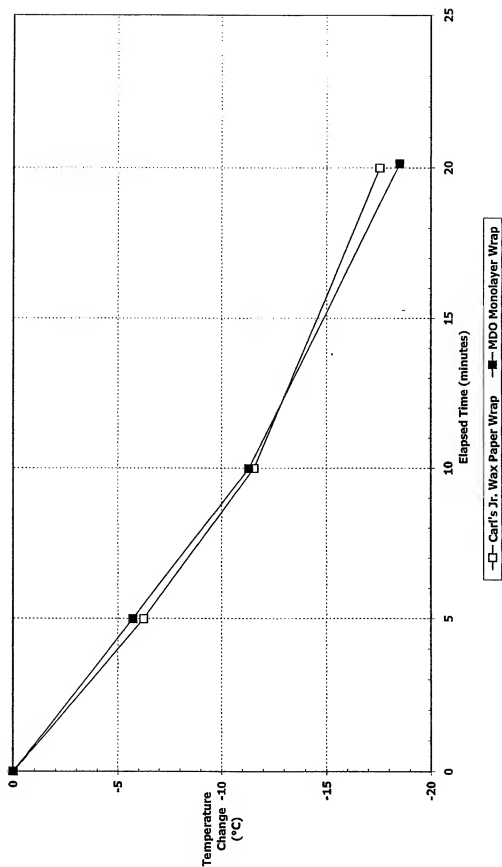


Figure 4. Change in Meat Temperature with Time for Wrapped Carl's Jr. Sandwiches in EarthShell and Competitor Wraps

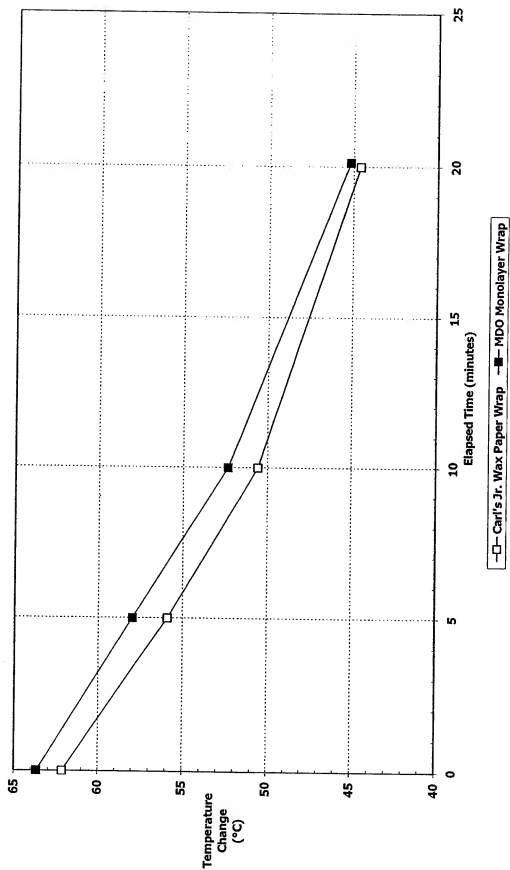


Figure 5. Variation in Temperature with Time for Wrapped Carl's Jr. Sandwiches in EarthShell and Competitor Wraps

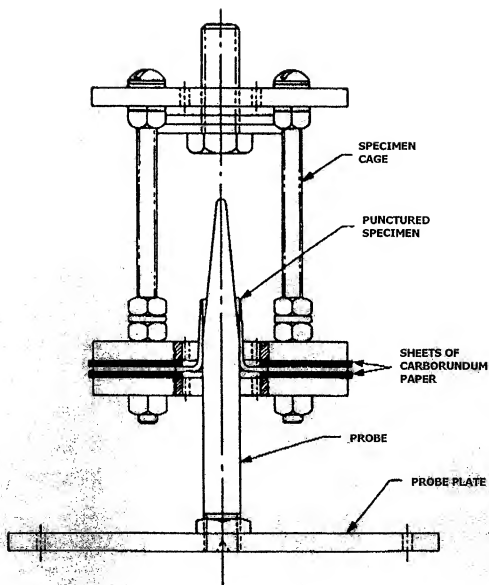


Figure 6. Puncture Resistance Test Fixture – Side View

**Table 4. Puncture Resistance Data**

**Puncture Resistance - Average Data**

<b>Wrap</b>	<b>Max. Load (lb<sub>f</sub>)</b>	<b>Displacement at Max Load (in.)</b>
Carl's Jr. Wax Paper	1.25 ± 0.67	0.17 ± 0.04
McDonald's QPC Quilted	1.90 ± 0.18	0.10 ± 0.01
Wendy's Foil	1.83 ± 0.70	0.11 ± 0.02
EarthShell ABC 5-2	1.19 ± 0.04	0.29 ± 0.05
EarthShell MDO	1.23 ± 0.07	0.40 ± 0.02

**Puncture Resistance - Minimum & Maximum Data**

<b>Wrap</b>	<b>Max. Load (lb<sub>f</sub>)</b>	<b>Displacement at Max Load (in.)</b>
Carl's Jr. Wax Paper	0.61 to 2.15	0.12 to 0.22
McDonald's QPC Quilted	1.72 to 2.11	0.09 to 0.12
Wendy's Foil	1.08 to 2.94	0.10 to 0.15
EarthShell ABC 5-2	1.15 to 1.25	0.24 to 0.36
EarthShell MDO	1.12 to 1.29	0.36 to 0.42

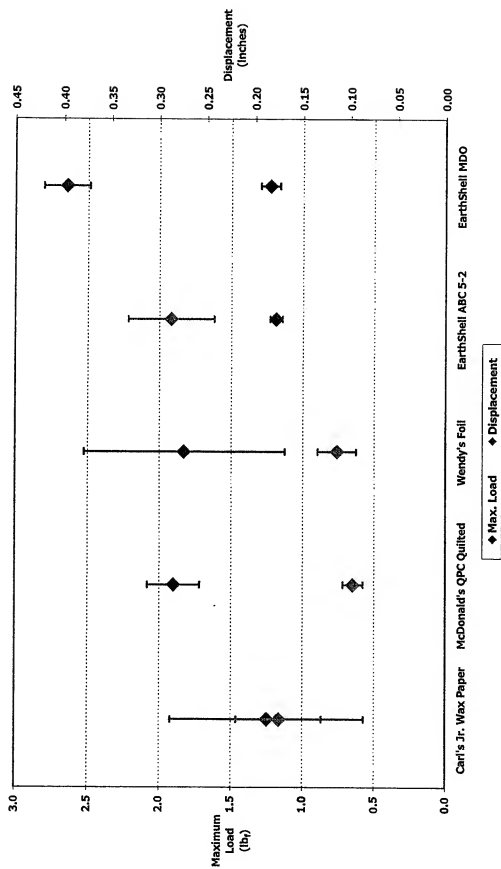


Figure 7. Puncture Resistance Maximum Load and Displacement in EarthShell and Competitor Wraps

**Table 5. Dead Fold Raw Data**

Direction 1 (machine)	Carl's Jr. Wax Paper	McDonald's QPC Quilted	Wendy's Foil	EarthShell ABC 5-2	EarthShell MDO
Specimen 1	80	90	50	115	0
	80	70	15	118	0
Specimen 2	70	80	50	147	0
	70	90	30	125	0
Specimen 3	80	90	60	73	0
	25	110	40	75	0
Specimen 4	60	100	50	74	0
	80	85	40	100	0
Specimen 5	60	110	20	21	0
	70	90	70	88	0
Specimen 6	80	90	60	80	0
	75	100	20	62	0
Average Angle	69.2	92.1	42.1	89.8	0.0
Crease Retained	62%	49%	77%	50%	100%

Direction 2 (cross)	Carl's Jr. Wax Paper	McDonald's QPC Quilted	Wendy's Foil	EarthShell ABC 5-2	EarthShell MDO
Specimen 1	75	115	40	94	0
	80	100	70	30	0
Specimen 2	70	90	40	108	0
	80	120	25	135	0
Specimen 3	65	120	55	15	0
	80	100	40	0	0
Specimen 4	70	110	50	70	0
	65	125	20	80	0
Specimen 5	70	130	20	145	0
	80	110	30	63	0
Specimen 6	60	120	70	73	0
	70	130	35	112	0
Average Angle	72.1	114.2	41.3	77.1	0.0
Crease Retained	60%	37%	77%	57%	100%

**Table 6. Dead Fold Summary**

Wrap	Direction 1 (machine)	Direction 2 (cross)	Average
Carl's Jr. Wax Paper	62% ± 9%	60% ± 4%	61% ± 7%
McDonald's QPC Quilted	49% ± 6%	37% ± 7%	43% ± 9%
Wendy's Foil	77% ± 10%	77% ± 10%	77% ± 10%
EarthShell ABC 5-2	50% ± 19%	57% ± 25%	54% ± 22%
EarthShell MDO	100% ± 0%	100% ± 0%	100% ± 0%

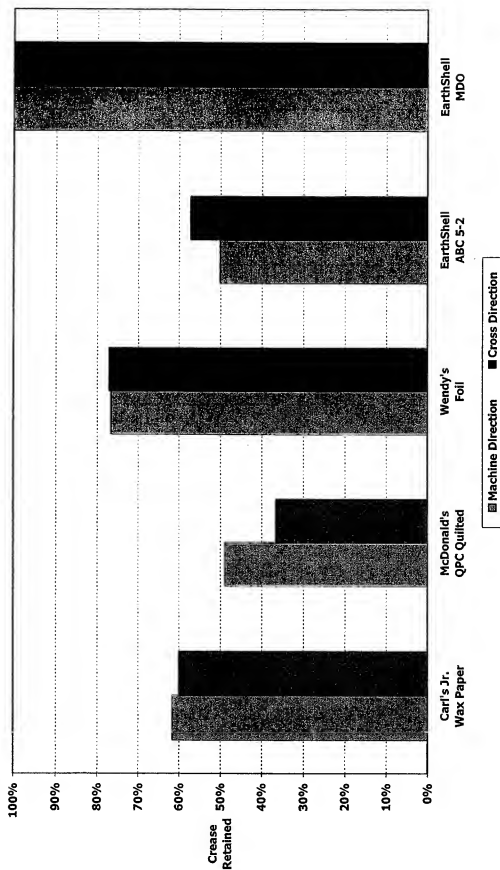


Figure 8. Crease Retention in EarthShell and Competitor Wraps

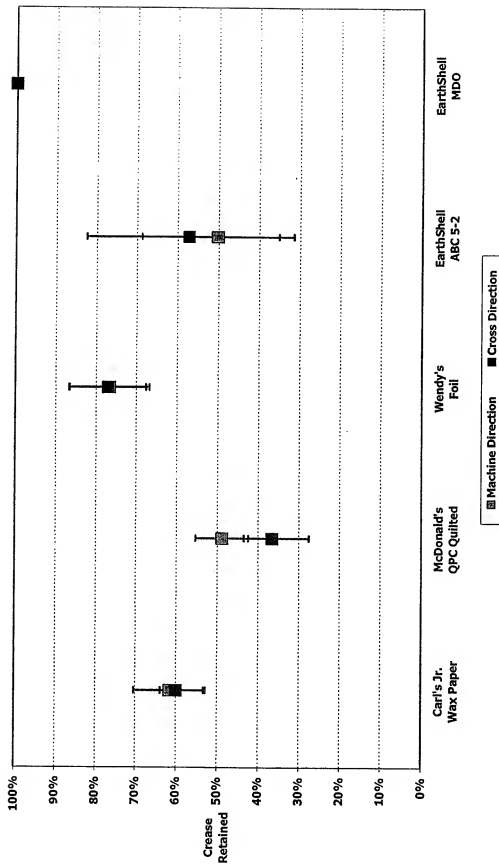


Figure 9. Crease Retention with Standard Deviations in EarthShell and Competitor Wraps

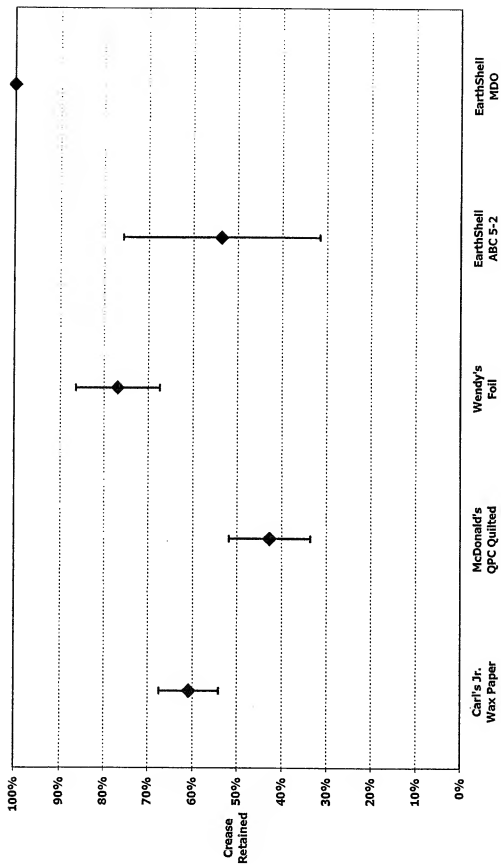


Figure 10. Average Crease Retention in EarthShell and Competitor Wraps

Table 7. Time in Motion Raw Data and Averages

Time	Carl's Jr. Wax Paper (Seconds)	McDonald's Ops Counter (Seconds)	Wendy's Roll (Seconds)	Earth's Best Paper (Seconds)	Earth's Best MDG (Seconds)
1	1.26	0.98	0.89	1.96	1.82
2	1.14	0.42	0.90	1.97	4.17
3	0.91	0.58	1.15	2.17	2.80
4	1.29	1.86	1.63	2.14	2.89
5	1.37	1.67	1.00	1.79	1.76
6	1.03	1.28	0.86	2.02	1.80
7	2.12	1.55	1.11	2.40	1.95
8	1.61	0.90	1.07	1.76	1.06
9	1.57	1.08	1.94	1.80	1.42
10	1.74	2.25	1.35	1.63	1.67
11	1.15	1.21	1.06	2.22	1.26
12	0.85	2.11	1.03	4.09	1.49
13	2.10	1.48	1.11	2.91	1.84
14	1.44	1.53	0.58	2.74	1.23
15	2.41	0.98	0.73	2.48	1.50
16	1.25	1.48	0.46	1.74	1.17
17	0.91	1.00	0.66	1.71	1.77
18	1.41	1.87	2.01	3.90	2.28
19	1.15	1.17	1.25	1.56	1.51
20	0.64	1.25	1.26	0.80	2.83
Average	1.37	1.33	1.10	2.19	1.91
St. Dev.	0.46	0.48	0.40	0.77	0.76
Minimum	0.64	0.42	0.46	0.80	1.06
Maximum	2.41	2.25	2.01	4.09	4.17

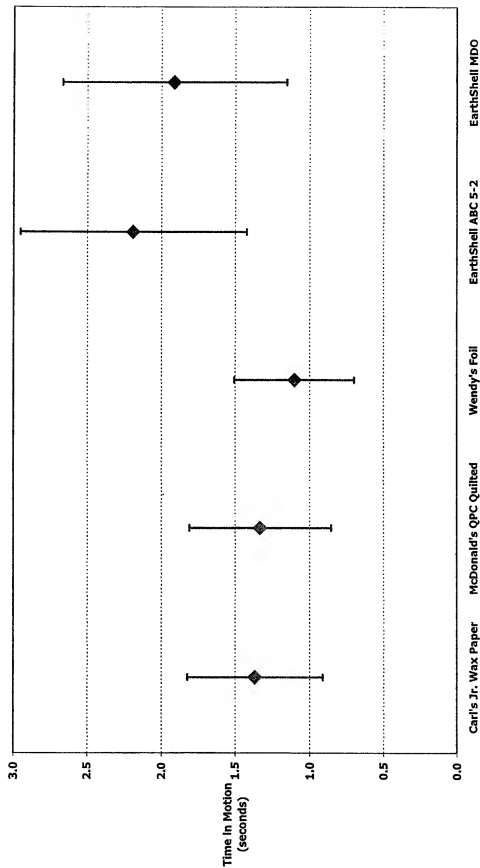


Figure 11. Time in Motion of EarthShell and Competitor Wraps



## Interoffice Memorandum

**To:** Kishan Khemani  
**From:** Deni Miller  
**Date:** September 18, 2001  
**Subject:** Tear Resistance of Sandwich Wraps  
**Cc:** Per Andersen, Patricia Fredlund, Amitabha Kumar, Randy Smith  
**Keywords:** *tear resistance, wraps, Carl's Jr., ABC 5-2, monolayer, AB 6-4, MDO*

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A tear resistance test was performed on four EarthShell wraps and the Carl's Jr. wax paper wrap. The EarthShell wraps tested were the ABC 5-2, AB 6-4, the printed monolayer and the MDO monolayer.

The tear resistance of the wraps is measured with the initial tear resistance test of plastic film (ASTM D 1004). Using a die, four-inch long specimens are stamped out and placed in grips that are one inch apart. A tearing rate of 2"/minute is used and the maximum force to tear the specimen is recorded. Three specimens from both the machine and cross directions of each wrap were tested and averaged. All specimens were tested after conditioning at 23°C and 50% RH for 40 hours.

The Carl's Jr. wrap has the highest tear resistance of the wraps tested, 4.13 Newtons. The EarthShell wrap with the highest tear resistance is the ABC 5-2 at 3.09 Newtons, and very close behind is the printed monolayer wrap at 2.96 Newtons. The lowest tear resistance was in the AB 6-4 wrap at 1.47 Newtons. Table 1 contains a summary of the data and the average tear resistance is plotted in Figure 1.

**Table 1. Data Summary**

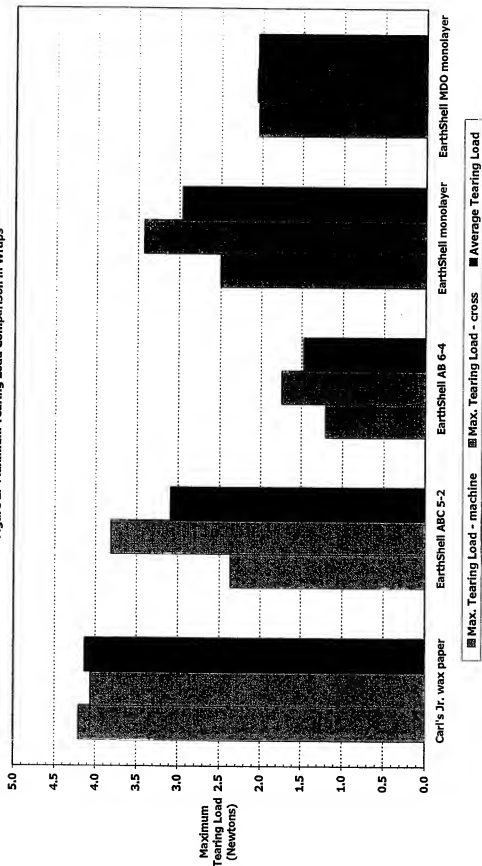
**Average Data**

Web	Average Force (Newtons)	Average Force (Newtons)	Average Force (Newtons)
Carl's Jr. wax paper	4.21 $\pm$ 1.00	4.06 $\pm$ 0.99	4.13
EarthShell ABC 5-2	2.36 $\pm$ 0.29	3.81 $\pm$ 0.04	3.09
EarthShell AB 6-4	1.20 $\pm$ 0.06	1.74 $\pm$ 0.54	1.47
EarthShell monolayer	2.50 $\pm$ 0.07	3.42 $\pm$ 0.11	2.96
EarthShell MDO monolayer	2.04 $\pm$ 0.10	2.06 $\pm$ 0.29	2.05

**Minimum & Maximum Data**

Web	Force Range (Newtons)	Force Range (Newtons)	Force Range (Newtons)
Carl's Jr. wax paper	3.08 to 4.97	3.46 to 5.21	3.08 to 5.21
EarthShell ABC 5-2	2.13 to 2.69	3.78 to 3.85	2.13 to 3.85
EarthShell AB 6-4	1.16 to 1.26	1.17 to 2.25	1.16 to 2.25
EarthShell monolayer	2.41 to 2.56	3.33 to 3.55	2.41 to 3.55
EarthShell MDO monolayer	1.93 to 2.12	1.73 to 2.27	1.73 to 2.27

Figure 1. Maximum Tearing Load Comparison in Wraps





## Interoffice Memorandum

**To:** John Nevling, Kishan Khemani, Randy Smith  
**From:** Deni Miller  
**Date:** August 24, 2001  
**Subject:** Time in Motion Testing on EarthShell and Competitor Wraps  
**Cc:** Per Andersen, Patricia Fredlund, Amitabha Kumar, Donna Balinke  
**Keywords:** FFU, time in motion, wraps, Carl's Jr., Wendy's, McDonald's quilted, ABC 5-2

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The time in motion test was performed on two different EarthShell wraps and various competitor wraps from Carl's Jr., McDonald's and Wendy's. The wraps were tested both as received (their normal sizes) and cut to the same size.

The time in motion test measures the time required to transfer one sandwich wrap from a wrap tree to the food preparation area and lay in a perfectly flat position. The wrap tree is 18" above the food preparation area. Twenty wraps are transferred one at a time; the time is measured for each individual transfer and averaged. The following table includes the wraps tested and their sizes:

Wrap	Size (L x W)	Area (sq. inches)	Thickness (inches)	Basis Weight (lb./1000 sq. ft.)
Carl's Jr. Wax Paper	13.0" x 14.25"	185.25	0.0020	7.9
McDonald's QPC Quilted	13.0" x 11.5"	149.50	0.0035	9.2
Wendy's Foil	13.0" x 10.5"	136.50	0.0015	8.6
EarthShell ABC 5-2	15.0" x 15.0"	225.00	0.0016	9.8
EarthShell monolayer printed	15.0" x 15.0"	225.00	0.0025	7.8

For the same size wrap test, the wraps were all cut to the size of the Wendy's foil wrap, 13.0" x 10.5". The EarthShell ABC 5-2 wrap was not available in the 13.0" x 10.5" size so the EarthShell monolayer 4338 printed wrap was cut to size as an alternative.

The raw data is reported in Tables 1-2 and is plotted in Figures 1-3. The data indicates that the time in motion is not affected by the size of the wrap. The EarthShell wraps have higher standard deviations than the competitor wraps and, on the average, have approximately one second higher time in motion.

**Table 1. Time in Motion Raw Data – As Received Wraps**

Sample	Sample 1	Sample 2	Sample 3	Sample 4
1	1.26	0.98	0.89	1.96
2	1.14	0.42	0.90	1.97
3	0.91	0.58	1.15	2.17
4	1.29	1.86	1.63	2.14
5	1.37	1.67	1.00	1.79
6	1.03	1.28	0.86	2.02
7	2.12	1.55	1.11	2.40
8	1.61	0.90	1.07	1.76
9	1.57	1.08	1.94	1.80
10	1.74	2.25	1.35	1.63
11	1.15	1.21	1.06	2.22
12	0.85	2.11	1.03	4.09
13	2.10	1.48	1.11	2.91
14	1.44	1.53	0.58	2.74
15	2.41	0.98	0.73	2.48
16	1.25	1.48	0.46	1.74
17	0.91	1.00	0.66	1.71
18	1.41	1.87	2.01	3.90
19	1.15	1.17	1.25	1.56
20	0.64	1.25	1.26	0.80
<b>Average</b>	1.37	1.33	1.10	2.19
<b>St. Dev.</b>	0.46	0.48	0.40	0.77
<b>Minimum</b>	0.64	0.42	0.46	0.80
<b>Maximum</b>	2.41	2.25	2.01	4.09

**Table 2. Time in Motion Raw Data – Same Size Wraps**

Serial	Time in Motion (seconds)	Time in Motion (seconds)	Time in Motion (seconds)	Time in Motion (seconds)
1	0.80	0.77	1.19	2.21
2	0.97	1.11	1.39	2.02
3	1.12	1.21	1.00	3.25
4	1.31	1.68	1.26	1.58
5	1.77	1.42	1.33	1.95
6	1.67	1.25	1.42	1.50
7	1.59	1.27	1.27	1.34
8	1.64	1.08	1.58	2.21
9	0.96	0.96	0.76	1.68
10	0.74	1.00	1.15	1.96
11	1.43	1.20	1.38	1.99
12	1.39	0.82	1.57	1.75
13	1.28	1.39	1.92	3.55
14	0.68	1.44	1.43	2.09
15	1.07	1.40	1.50	1.78
16	1.33	0.99	0.89	1.62
17	1.90	0.91	1.40	1.95
18	1.59	0.80	0.76	5.93
19	1.01	1.22	1.21	1.00
20	0.55	1.23	1.22	1.62
<b>Average</b>	1.24	1.16	1.28	2.15
<b>St. Dev.</b>	0.39	0.24	0.28	1.06
<b>Minimum</b>	0.55	0.77	0.76	1.00
<b>Maximum</b>	1.90	1.68	1.92	5.93

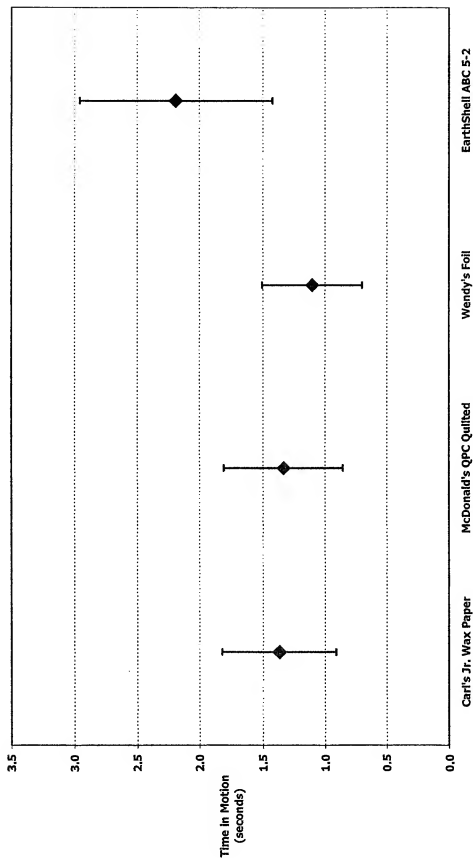


Figure 1. Time in Motion of EarthShell and Competitor Wraps As Received

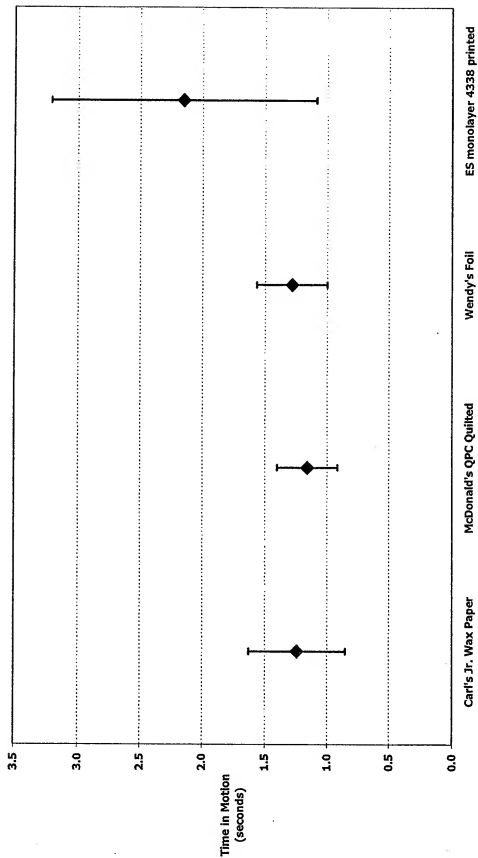


Figure 2. Time in Motion of EarthShell and Competitor Wraps Same Size

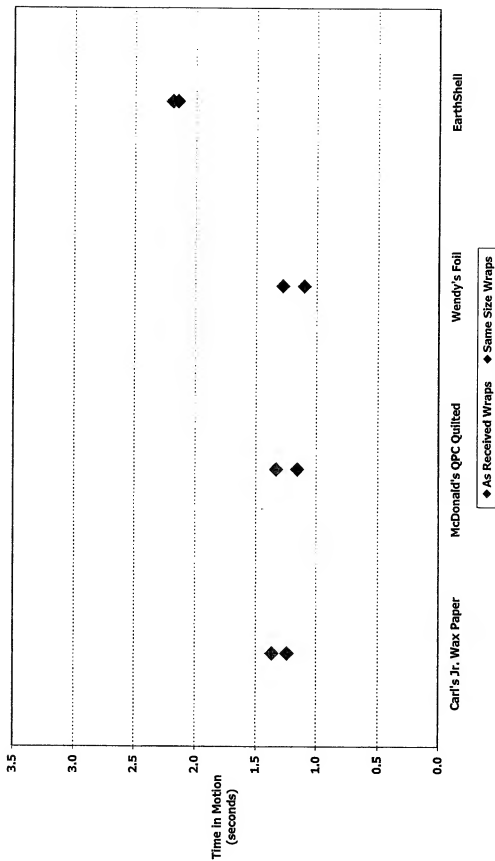


Figure 3. Time in Motion of EarthShell and Competitor Wraps



## Interoffice Memorandum

**To:** Kishan Khemani  
**From:** Deni Miller  
**Date:** September 21, 2001  
**Subject:** Mechanical Properties of Printed Monolayer and MDO Monolayer Sandwich Wraps  
**Cc:** Patricia Fredlund, Per Andersen, Amitabha Kumar, Randy Smith  
**Keywords:** *mechanical properties, wrap, monolayer, MDO*

The mechanical properties of two monolayer sandwich wraps were determined at low and high strain rates. The results of the tensile tests at strain rates of 200 and 1000 mm/minute and the elongation at a strain rate of 10 mm/minute are contained in Table 1. Figures 1-3 compare the peak stress, peak strain and modulus for the different strain rates and testing directions.

**Table 1. Tensile Test Results at Low and High Strain Rates**

### ***Machine Direction***

Wrap	Strain Rate (mm/min)	Peak Stress (MPa)	Peak Strain (%)	Modulus (MPa)
Printed monolayer <sup>1</sup>	200	17 ± 1	1234 ± 30	625 ± 49
MDO monolayer	200	12 ± 1	415 ± 4	646 ± 75
Printed monolayer	1000	17 ± 0	1162 ± 58	
MDO monolayer	1000	14 ± 1	434 ± 105	

### ***Cross Direction***

Construction	Strain Rate (mm/min)	Peak Stress (MPa)	Peak Strain (%)	Modulus (MPa)
Printed monolayer	200	9 ± 0	156 ± 58	534 ± 61
MDO monolayer	200	9 ± 1	27 ± 10	677 ± 149
Printed monolayer	1000	11 ± 1	50 ± 8	
MDO monolayer	1000	9 ± 2	22 ± 2	

<sup>1</sup> Two out of three samples did not break.

<sup>2</sup> Separate test with a strain rate of 10 mm/minute.

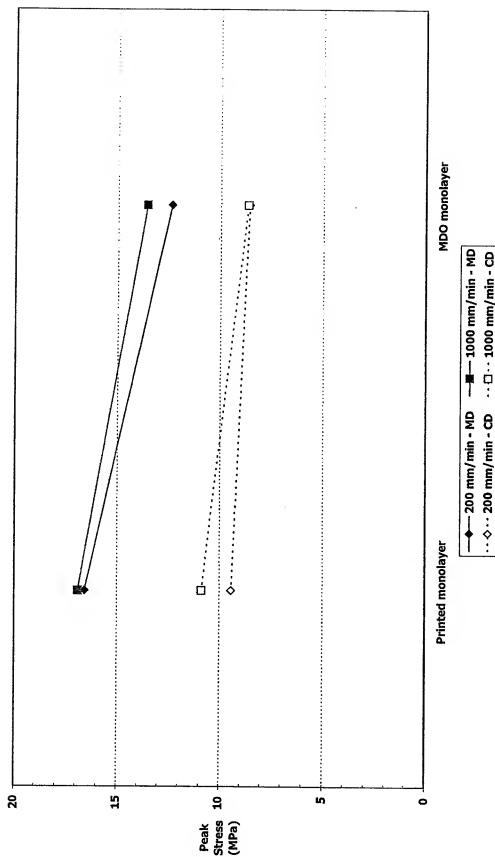


Figure 1. Peak Stress of Wraps as a Function of Strain Rate

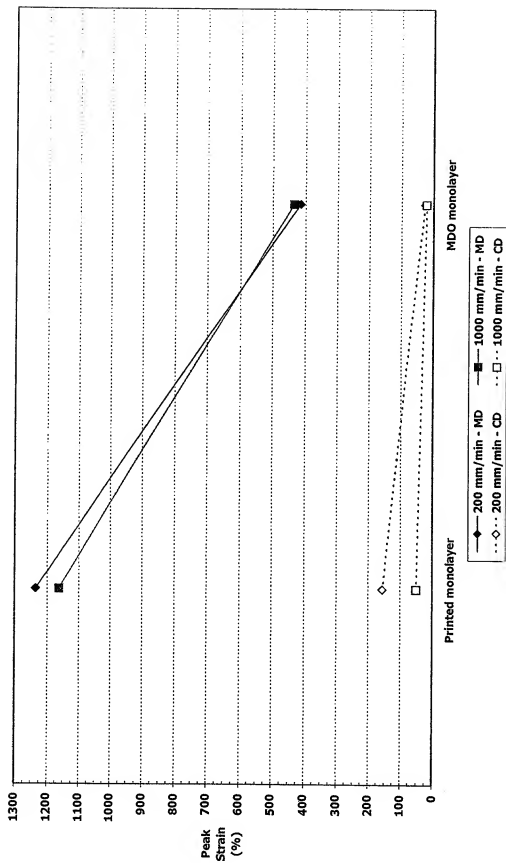


Figure 2. Peak Strain of Wraps as a Function of Strain Rate

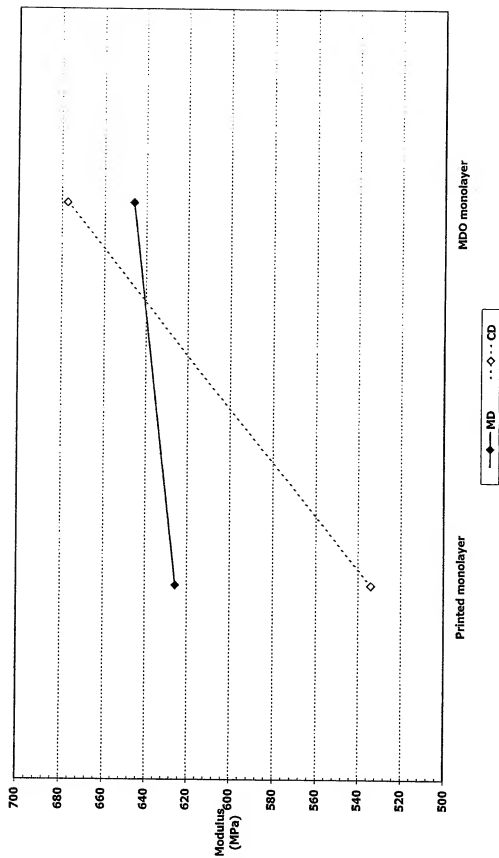


Figure 3. Modulus of Wraps as a Function of Testing Direction



## Monolayer MDO Wrap Film

### Processing Guidelines

#### Materials:

- DuPont: Biomax 4026 resin containing 0.20% silica.
- Eastman: Eastar Bio GP resin.
- A. Schulman Inc.: T4338-ES masterbatch using the Eastar Bio GP resin and  $\text{CaCO}_3$  and  $\text{TiO}_2$

#### Wrap Composition:

The monolayer MDO wrap consists of extruding cast-MDO film from a blend of 50% T4338-ES masterbatch and 50% Biomax resin. This blend gives a final composition of 50% Biomax, 35% fillers, and 15% Eastar Bio in the finished product.

#### Drying:

The Eastar Bio resin and the T4338-ES Masterbatch should be dried at 150°F for 4-6 hours to -40°F dew-point or 80 ppm resin moisture level and store in sealed foil lined bags. The Biomax resin should be dried at 200°F for 10 hours to -40°F dew-point or 50 ppm resin moisture level and store in sealed foil lined bags.

#### Equipment:

##### Avery Dennison cast film line (E-1/2):

This is a four layer line consisting of four extruders, with one 2.5" diameter main extruder, and three 1.5" diameter side-extruders. It is also equipped with an AB Cloeren feed block, and a 24" width die and a matte finished chill roll. It is further equipped with a machine direction orienter (MDO) in the downstream. The line is also equipped with an automatic continuous gage control unit.

For this Monolayer MDO wrap film, use only the 2.5" main extruder.

#### Suggested line profile for the production of Monolayer MDO Wrap film:

The extruder and downstream processing profile for the production of wrap films from the above mix design is noted below:

<u>Barrel Zones:</u>	1	2	3	4	5	6	7	8	9	10
<u>Set °F:</u>	400	410	410	410	380	390	390	370	380	380



Die Heat:

Zones:	1	2	3	4	5	6	7	8	9	10	11
Set °F:	410	410	410	410	410	410	410	410	410	410	410

Extruder pressure: 1200 psi

MDO Rolls:

	<u>Pre-heat Rolls</u>	<u>Post-heat Rolls</u>
Set temperature °F	192/165	173/175

MDO ratio: 1 : 2.6 x

Film Gage:

The target gage for Monolayer MDO wrap is between 1.1 – 2.3 mils (pre-MDO gage of 3 – 6 mils; e.g. 4.7 mils film was MDO to ~1.8 mil gage).



## Product Specification

### Title:

Competitive Wrap: Taco Bell Chalupa Quilted Paper

**Basis Weight:** By Layers – (outside) 15 lbs/ream MG paper ( $\pm 5\%$ )  
(middle) 5 lb polyethylene ( $\pm 5\%$ )  
(inside) 10.75 lbs/ream paper ( $\pm 5\%$ )

**Sheet Caliper:** Total sheet caliper: 0.95 mil target ( $\pm 5\%$ )

**Brightness, TAPPI T-452 (%):** 83 Minimum

**Opacity, TAPPI T-425 (%):** 70 Minimum

**WVTR @ 73F & 50% RH, ASTM F1249 (gm/100 in<sup>2</sup> \* 24 hr)**  
0.40-0.49

**Tensile, Wet, TAPPI T-456 (lb/in):**

**MD** 2.14-10.87

**CMD** 1.06-7.3

**Tear, Elmendorf, TAPPI T-414 (gm):**

**MD** 17.2-38.4

**CD** 19.2-44.0

**Coefficient of Friction @73F & 50% RH, TAPPI T-549:**

**Static** 0.34-0.48

**Kinetic** 0.33-0.47

**Dimensions:** 12" x 12" square  $\pm 1/8"$

**Packing:** 2,500 wraps per case



## Product Specification

**Title:** **Wrap – A (Papermatch) – 'EarthShell' Print**

**Basis Weight:**      **12"x12"**      7.37 lbs / 1000 sq. ft, or 3.35 grams / wrap ( $\pm 10\%$ )  
                                 **10.5"x13"**      7.37 lbs / 1000 sq. ft, or 3.17 grams / wrap ( $\pm 10\%$ )

**Sheet Caliper (observed):**      1.8 mil ( $\pm 10\%$ )

**Brightness, TAPPI T-452 (%):**      83.2 Minimum

**Opacity, TAPPI T-425 (%):**      67.4 Minimum

**WVTR @ 20C & 50% RH, ASTM F1249 (gm/100 in<sup>2</sup> \* 24 hr)**  
1.45

**Tensile, Wet, TAPPI T-456 (lb/in):**

MD      1.48  
CMD      1.26

**Tear, Elemendorf, TAPPI T-414 (gm):**

MD      12.84  
CD      10.23

**Coefficient of Friction @73F & 50% RH, TAPPI T-549:**

Static      0.47  
Kinetic      0.36

**Dimensions:**      12" x 12" square  $\pm 1/8$ "  
                                 10.5" x 13" square  $\pm 1/8$ "

**Packing:**      2,500 wraps per case

# EXHIBIT F

**John M. Guynn**

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**From:** Randy Smith [rsmith@earthshell.com]  
**Sent:** Saturday, September 17, 2005 6:05 PM  
**To:** John M. Guynn  
**Subject:** FW: Update Wrap Model  
**Attachments:** Wrap Model - Rev 007 101501 - SIMPLE.xls

Here are the wrap models.

RAS

---

**From:** Matt Loos  
**Sent:** Tuesday, October 16, 2001 9:45 AM  
**To:** Donna Balinkie; Randy Smith; Kishan Khemani  
**Cc:** Scott Houston; Matt Loos  
**Subject:** Update Wrap Model

Folks,

Senior management has requested that we simplify the wrap model with respect to assumption input, and flexibility of use. There have been several iterations to achieve this goal. The attached wrap model addresses those issues as well as other improvement requests. If I ignored or misapplied any suggestions or requirements, or some additional requirements have surfaced since we last spoke, please contact me immediately.

#### Wrap Weight

The wrap costing model is based upon the wrap's weight.

- 1) For some examples, the weight and dimension are given, and drive the thickness. In this case, we are zeroing in on the thickness for improved economics. We know the desired weight, but what is the required thickness?
- 2) In the more common case, thickness and dimension are given, and we calculate the weight. We know the desired dimension, but what is the weight?

Given these two scenarios, the model has been improved to easily switch from one case to the other, depending on what is known. The model as distributed today has thickness and dimension as givens and the weight is calculated. If the weight and dimension are known and you require calculating the thickness, you need to type in "Yes" into cell C19. This triggers the cost model (specifically cell L17) to look at cell C23. Please let me know if you would like training on how to use this added feature.

#### Wrap Density

The wrap consists of several raw materials of varying density. In order to calculate the wrap density properly, we consider the density of each component. The current wrap density calculation properly considers the successive steps of combining the raw materials and the resulting density at each step (First step: combine eastar and filler to create papermatch. Second step: combine papermatch and biomax to create the wrap).

Please contact me with questions if this model is still not as simple and useful as you require.

Matt

# **EarthShell Corporation Biodegradable Wrap Model**

Distribution 10/16/01:

Donna  
Randy  
Scott  
Kishan

# EarthShell Corporation Biodegradable Wrap Model

## Version changes listed by date (most recent at top)

### Color Key

Assumptions link/Input  
Linked to another tab  
Calculated  
Drives a link to a tab

Light Yellow  
Turquoise  
Lavender  
Light Green

(Color Scheme just under Turquoise)  
(Color Scheme just to the left of Lavender)

### Version 007-10-15-01 - SIMPLE - Matt Loos

- 1- Added detail for resin densities in order to calculate final density of the wrap
- 2- Added yes/no trigger to how gram weight is used by the wrap costing model

3-

4-

5-

6-

7-

8-

### Version 007-10-11-01 - SIMPLE - Matt Loos

### Version 007-10-10-01 - SIMPLE - Matt Loos

### Version 007-10-09-01 - SIMPLE - Matt Loos

### Version 007-10-08-01 - Matt Loos

### Version 007-09-28-01 - Matt Loos

### Version 007-09-18-01 - Matt Loos

### Version 007-09-15-01 - Matt Loos

### Version 007-09-11-01 - Matt Loos

### Version 007-09-10-01 - Matt Loos

### Version 006-06-08-01 - Matt Loos

### Version 006-04-18-01 - Matt Loos

### Version 005-04-05-01 - Matt Loos

### Version 004-03-08-01 - Matt Loos

### Version 003-02-20-01 - Matt Loos

### Version 002-11-27-00 - Matt Loos

### Version 001-11-15-00 - Matt Loos

### Version 000-11-07-00 - Matt Loos

# EarthShell Corporation Biodegradable Wrap Model

## Sandwich Wrap - Biomax/Eastar - Mono-Layer Film 12" x 12"

50% Biomax - 4026, 15% Eastar Bio GP / 35% Filler - T4338ES

Assumptions	Value	Units	Weight Mix ratios Fin.Prod.	mat req'd g/lbpc	Price/LB \$	Cost/1000 \$
Biomax Density	1.35 g/cc				1.10	4.41
Eastar Bio Density	1.25 g/cc				1.00	1.20
Filler Density	2.25 g/cc				0.69	0.22
					0.90	0.30
Wrap Density	1.65 g/cc				0.76	6.12
Weight variable (lbs/roll):						
Film Thickness	NO					
Wrap Width	23.7	microns			0.45	3.60
Wrap Length	12	inch			12.0%	0.83
Wrap Weight	3.63	grams				
Weight calculated:						
Film Thickness	YES					
Wrap Width	26.7	microns				
Wrap Length	12	inch				
Wrap Weight	3.63	grams				
Raw Materials:						
Biomax 4026			50.0%	1.82		
Eastar Bio - GP			15.0%	0.54		
(a) (e) Filler - Assume CaCO2			31.0% (f)	1.13		
Whitener - TiO2			3.0% (f)	0.15		
Total Raw Materials			100.0%	3.63		
(c) Combined converting process						
(b) Material Loss Allowance during conversion						
Subtotal Raw Mat./Formulation					0.87	10.56
Secondary Packaging						
Total Cost of Manufacture						10.54
Markup			30%			3.19
Target Selling Price						13.83

### Notes:

- Filler assumed to be compounded into one of the resins by one of the resin manufacturers.
- Assumes large quantity runs where the start-up loss is amortized to an effective loss of less than 1%.
- Current observations are Casting (12.5%), Printing (3%), and Perforating (1%) vendor observations.
- Could be either one of the four following In-line converting processes:
  - Cast Film, MDO, Silk, Print and Perforate on a roll
  - Blown Film, MDO, Silk, Print and Perforate on a roll
  - Blown Film, Silk, Print and Perforate on a roll
  - Blown Film, Silk, Print and Sheet flat in a box
- FOB converter. Freight to Distribution Center not included.
- Targeting \$0.65 to \$0.71 for "filled" Eastar masterbatch.
- Papermatch has 31% CaCO2 and 4% TiO2
- Current quote for wrap-specific CaCO2 @ 2 micron thickness for \$0.11.
- Current quote laminate-specific CaCO2 @ 25 micron thickness for \$0.0195

# EarthShell Corporation Biodegradable Wrap Model

## Sandwich Wrap - Biomax/Eastar - Mono-Layer Film 10.5" x 13"

50% Biomax - 4026, 15% Eastar Bio GP / 35% Filler - T4338ES

Assumptions	Value	Units	Weight Mix ratios Fin.Prod.	mat req'd g/piece	Price/LB \$	Cost/1000 \$
Biomax Density	1.35 g/cc		50.0%	1.72	1.10	4.18
Eastar Bio Density	1.35 g/cc		15.0%	0.52	1.30	1.14
Filler Density	2.45 g/cc		35.0%	1.07	0.99	0.21
			4.12% (f)	0.14	0.30	0.27
Wrap Density	1.65 g/cc		100.0%	3.44	0.76	5.80
Weight variable (lbs/mol):	NO					
Film Thickness	23.7 microns			3.44	5.45	3.42
Wrap Width	12 inch				12.5%	0.79
Wrap Length	13 inch					
Wrap Weight	3.44 grams					
Subtotal Raw Mat./Formulation					0.87	10.01
(c) Combined converting process						
(b) Material Loss Allowance during conversion						
Secondary Packaging						
Total Cost of Manufacture						10.09
Markup			30%			3.03
(d) Target Selling Price						13.11

### Notes:

- Filler assumed to be compounded into one of the resins by one of the resin manufacturers.
- Assumes large quantity runs where the start-up loss is "amortized" to an effective loss of less than 1%.
- Current observations are Casting (12.5%), Printing (3%), and Perforating (1%) vendor observations.
- Could be either one of the four following in-line converting processes:
  - Cast Film, MDO, Silt, Print and Perforate on a roll,
  - Cast Film, MDO, Silt, Print and Sheet flat in a box,
  - Blown Film, Silt, Print and Perforate on a roll,
  - Blown Film, Silt, Print and Sheet flat in a box.
- FOB converter, Freight to Distribution Center not included.
- Targeting \$0.65 to \$0.71 for "filled" Eastar masterbatch.
- Papermatch has 31% CaCO<sub>2</sub> and 4% TiO<sub>2</sub>.
- Current quote for wrap-specific CaCO<sub>2</sub> @ 2 micron thickness for \$0.11.
- Current quote laminate-specific CaCO<sub>2</sub> @ 25 micron thickness for \$0.0195